

[REDACTED]

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**Van:** [REDACTED]  
**Verzonden:** woensdag 21 november 2007 14:21  
**Aan:** [REDACTED]  
**Onderwerp:** LOI MANN aviation sample

[REDACTED]

heb de hele ochtend met KLC en MANN vergaderd.

Volgende week contractoverleg (woensdag).

Als e.e.a. vlot gaat, dan kan het contract getekend worden per 1-12-2007.

Als dat niet lukt, dan moet MANN een LOI hebben (bijgevoegd) om alvast aan de slag te kunnen.

Als wij die LOI of het contract niet per 1-12 kunnen tekenen, dan lukt het hele project niet meer in 2008 i.v.m. levertijden etc.

Zie jij problemen met een dergelijke LOI? Ik heb ze al verteld, dat we in ieder geval in 2007 niets betalen en dat vinden ze prima.

Ik hoop dat het volgende week soepel gaat en alles per december rond is.

[REDACTED]



SDOC3020.pdf

Project: Upgrade of F100 registration PH-KBX  
Ref: Statement of Work, dated.....  
Commercial Proposal dated .....

**Subject: Letter of Intent**

Dear Sirs,

Due to prolonged discussions concerning the final cosmetic finish of the aircraft interior for the subject upgrade programme, we are pleased to herewith provide you with our Letter of Intent (LOI) in accordance with the referenced documents.

In the event that we should be required to cancel this project prior to finalising a contract between our companies, your company may charge to ..... actual costs incurred, in accordance with agreed rates, up to a limited value. These costs may be committed to and incurred up until the date on which we terminate the project with you. Accordingly please accept this letter as our request that you commence work forthwith.

**Scope of Work**

This LOI is intended to enable you to commence purchasing activities for long lead time items and all necessary design work.

**Price**

The Limit of Liability up to which you may make and commit expenditure is;

UKP £250,000.00

**Payment**

Any previously agreed milestones in accordance with commercial proposals shall be settled at the agreed dates.

Payments shall be made within 14 calendar days of receipt of invoice.

Please confirm your acceptance of this proposal by your signature below.

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Mann Aviation Group (Engineering) Ltd