

**Van:** 10.2.e  
**Aan:** 10.2.e  
**Cc:** 10.2.e  
**Onderwerp:** Mystery request datacenter  
**Datum:** dinsdag 21 april 2015 15:59:40

25

Beste 10.2.e

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.

Specificaties zijn:

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
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- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie

10 2 g

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL

P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: [10.2.e](tel:10.2.e)

M: [10.2.e](tel:10.2.e)

[10.2.e@nfia.nl](mailto:10.2.e@nfia.nl)

[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e@bom.nl  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

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M: + 10.2.e  
10.2.e@nfia.nl  
[www.nfia.nl](http://www.nfia.nl)

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e @oostnv.nl  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

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10.2.e@nfia.nl  
[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e@investinzeeland.com  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

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[www.nfia.nl](http://www.nfia.nl)



10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter project

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[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e@rotterdampartners.nl  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

Beste 10.2.e

Ik schrijf je hierbij aan met een vraag voor geheel Zuid-Holland.  
Graag wil ik vragen of je kansen ziet in deze regio voor een datacenterproject.

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Met wellicht al een suggestie, 10.2.e heeft destijds via IQ al eerder voor soortgelijke projecten locatie de Gasparel aangeboden (mogelijk hier ook weer een interessante optie).  
Maar we horen natuurlijk graag welke kansen jullie in heel Zuid Holland zien.

Met vriendelijke groet,

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[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e@nom.nl>  
**Verzonden:** dinsdag 21 april 2015 16:21  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter project

Beste 10.2.e

Dank voor jouw bericht - we zijn zeker geïnteresseerd! En ik zou graag Westpoort Groningen als locatie naast de Eemshaven naar voren schuiven.

Wanneer heb je de informatie nodig? Ik ben op dit moment nl in het buitenland en kom as vrijdag terug. Dan kan ik de informatie verwerken. Ik kan je al eerder deze info sturen, mr zoals gezegd kan ik dit niet verwerken in het format vanaf hier.

Ik hoef dus niets over Eemshaven op te nemen?

Hoor graag!

Mvg,  
10.2.e

Sent from iPhone

Op 21 apr. 2015 om 07:01 heeft 10.2.e@rvo.nl> het volgende geschreven:

Beste 10.2.e,

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject. Het bedrijf geeft aan dat ze al bekend zijn met de locatie Eemshaven, dus niet nodig om die informatie op te nemen. Maar ze hebben wel interesse in alternatieven in de regio.

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Met vriendelijke groet,

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De Rijksdienst voor Ondernemend Nederland ([RVO.nl](http://RVO.nl)) stimuleert Duurzaam, Agrarisch, Innovatief en Internationaal ondernemen. [RVO.nl](http://RVO.nl) is per 2014 ontstaan uit de fusie van Agentschap NL en Dienst Regelingen.

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10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 16:31  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter project

Hi 10.2.e,

Als ik het uiterlijk in de eerste helft van volgende week kan krijgen is het goed. Dus kan wachten tot je terug bent.

Super als je de informatie over westpoort kan aanleveren. Inderdaad niet nodig om nog iets over Eemshaven aan te leveren.

Goede reis nog!

10.2.e

Verstuurd vanaf mijn iPhone

Op 21 apr. 2015 om 16:21 heeft 10.2.e [@nom.nl](#)> het volgende geschreven:

Beste 10.2.e,

Dank voor jouw bericht - we zijn zeker geïnteresseerd! En ik zou graag Westpoort Groningen als locatie naast de Eemshaven naar voren schuiven.

Wanneer heb je de informatie nodig? Ik ben op dit moment nl in het buitenland en kom as vrijdag terug. Dan kan ik de informatie verwerken. Ik kan je al eerder deze info sturen, mr zoals gezegd kan ik dit niet verwerken in het format vanaf hier.

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10.2.e

**Van:** 10.2.e @oostnv.nl>  
**Verzonden:** dinsdag 21 april 2015 19:05  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

Dag 10.2.e,

Dat gaat niet lukken.

Dank voor gelegenheid.

10.2.e

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**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

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 10.2.e @nfia.nl

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**Van:** 10.2.e  
**Verzonden:** dinsdag 21 april 2015 19:30  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter request

Dank voor het snelle en duidelijke antwoord 10.2.e

Groet  
10.2.e

Verstuurd vanaf mijn iPhone

Op 21 apr. 2015 om 19:04 heeft 10.2.e [@oostnv.nl](mailto:10.2.e@oostnv.nl)> het volgende geschreven:

Dag 10.2.e,

Dat gaat niet lukken.

Dank voor gelegenheid.

10.2.e

---

**Van:** 10.2.e [@rvo.nl](mailto:10.2.e@rvo.nl)  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e  
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**Van:** 10.2.e  
**Aan:** 10.2.e  
**Cc:** 10.2.e  
**Onderwerp:** RE: Mystery request datacenter  
**Datum:** donderdag 23 april 2015 09:30:40

35

10.2.e

Dank voor je duidelijke antwoord.

Fijn dat jullie kiezen en goed aangeven waar jullie wel en niet kansen zien. Dat helpt ons.

Ik heb de vraag ook bij IQ uitgezet. Het is aan hen om de beste locaties aan te bieden in de regio. Neem aan dat zij Waddingxveen daarin meenemen. Maar dat laat ik graag bij hen.

Dus graag niet alsnog uitzetten bij 10 2 e .

Met vriendelijke groet,

10.2.e

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**Van:** 10.2.e @liof.nl]  
**Verzonden:** donderdag 23 april 2015 9:26  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery request datacenter

10.2.e

Gaan wij niet redden. Het verbaast mij overigens dat er niet vermeld staat dat er dual supply voor elektriciteit moet zijn.  
Door de afhankelijkheid van TenneT denk ik eerder aan 2-4 jaar. Kavel 15-20 ha is bovendien alleen beschikbaar op agrarisch  
bedrijfsterrein Siberië waar we bij vorige datacenterprojecten veel werk in hebben gestoken maar helaas niet de nr. 1 zijn geworden.

Als je akkoord gaat, stuur ik de specs door naar 10 2 e zij hebben voor hun locatie Waddingxveen wellicht interesse.

Met vriendelijke groet,

10.2.e

**NV Industriebank LIOF**  
**Limburgse Ontwikkelings- en Investeringsmaatschappij**

Postbus 1310, 6201 BH Maastricht - Boschstraat 76

10.2.e  
10.2.e @liof.nl - [www.liof.com](http://www.liof.com)



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**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
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M: 10.2.e

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**Van:** 10.2.e @bom.nl>  
**Verzonden:** vrijdag 24 april 2015 11:05  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

Beste 10.2.e,

10 2 e zal namens de BOM dit project oppakken. Drie vragen:

- 1: hoe zijn de kansen voor NL/Brabant (hoeveel landen en regio's op short list)
- 2: Wat zijn de tijdslijnen voor aanleveren info
- 3: Is er een project op 10 2 g

Gr 10.2.e

---

**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

Beste 10.2.e

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- Zoning should allow for light industrial use (with the option for a datacenter).
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Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie 10 2 g

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**  
 Ministry of Economic Affairs  
 Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
 P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
 T: + 10.2.e  
 M: + 10.2.e



10.2.e [@nfia.nl](mailto:10.2.e@nfia.nl)  
[www.nfia.nl](http://www.nfia.nl)

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**Van:** 10.2.e @investinzeeland.com>  
**Verzonden:** vrijdag 24 april 2015 15:40  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

Beste 10.2.e

Onder voorbehoud (actuele s.v.z. locaties) kan ik je de volgende mogelijkheden voorleggen;

- Axelse Vlakte Terneuzen; Niet kadegebonden grond. Voorwaarde is overleg met Zeeland Seaports (10.2.e cc) voor uitgifte en gemeente Terneuzen voor activiteit;
- FMT-terrein Vlissingen; Geschikte locatie, echter hier lopen reeds vergevorderde onderhandelingen voor uitgifte;
- Valuepark Terneuzen; Fysiek geschikt, synergie met 10.2.g echter noodzakelijk, dus voorbehoud;
- Cobelfret-terrein Vlissingen

Ik heb bij Zeeland Seaports de laatste s.v.z. opgevraagd inclusief recent kaartmateriaal. Zodra ik dat heb zal ik de slideshow invullen. Zie verder beneden (in jouw bericht) voor aanvullende informatie.

Met vriendelijke groet/Best regards,

10.2.e



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#### INVEST IN ZEELAND

10.2.e

Buitenruststraat 225, 4337 ER Middelburg

T: 10.2.e

M: + 10.2.e

E: 10.2.e@investinzeeland.com

W: [www.investinzeeland.com](http://www.investinzeeland.com)



Follow us on twitter @investinzeeland



**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter request

Beste 10.2.e



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10.2.e

**Van:** 10.2.e  
**Verzonden:** vrijdag 24 april 2015 16:23  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

Beste 10.2.e,

Dank voor de reactie.

Zou inderdaad super zijn als je enkele slides zou kunnen aanleveren volgende week met info over de locaties (foto, ligging, elektriciteitsaansluiting/capaciteit, prijsrange, etc).

Als ik de datacenterwereld inschat, dan zijn ze vrij risico-avers.

Dus als er onduidelijkheid bestaat over beschikbaarheid (FMT terrein) of bijvoorbeeld naast een chemische plant (10 2 g), dan schat ik de kans groot dat ze die site niet overwegen.

Met vriendelijke groet,  
 10.2.e

---

**Van:** 10.2.e [mailto:10.2.e@investinzeeland.com]  
**Verzonden:** vrijdag 24 april 2015 15:40  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

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Ik heb bij Zeeland Seaports de laatste s.v.z. opgevraagd inclusief recent kaartmateriaal. Zodra ik dat heb zal ik de slideshow invullen. Zie verder beneden (in jouw bericht) voor aanvullende informatie.

Met vriendelijke groet/Best regards,

10.2.e



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INVEST IN ZEELAND  
 10.2.e

Buitenruststraat 225, 4337 ER Middelburg

T: 10.2.e  
M: 10.2.e  
E: 10.2.e@investinzeeland.com  
W: [www.investinzeeland.com](http://www.investinzeeland.com)



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Van: 10.2.e [redacted] @rvo.nl]

Verzonden: dinsdag 21 april 2015 16:00

Aan: 10.2.e [redacted]

CC: 10.2.e [redacted]

Onderwerp: Mystery datacenter request

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Met vriendelijke groet,

10.2.e [redacted]

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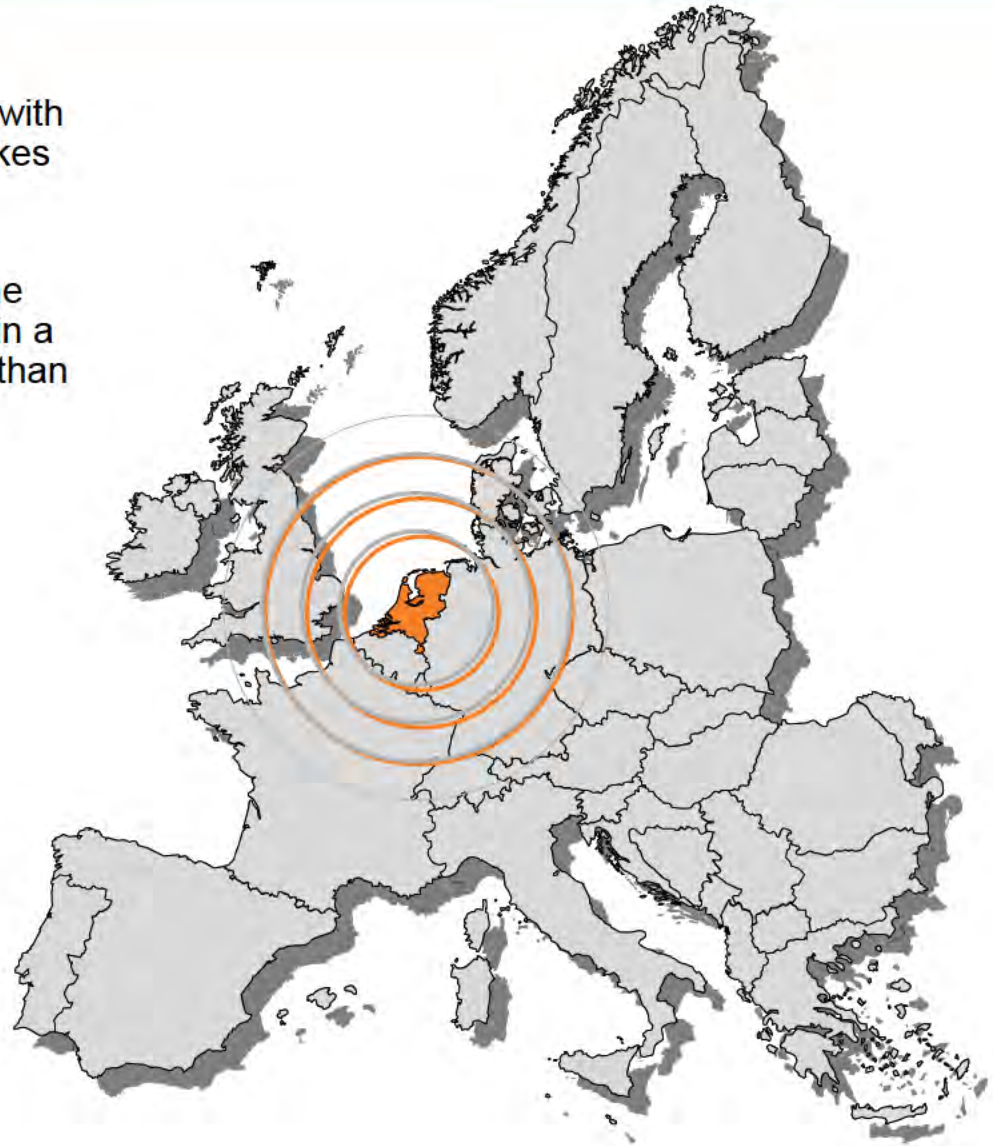


Development Company Holland North **nhn**

39



- **The Netherlands** is a geographically small, densely populated (16 million people) country with a highly strategic commercial location that makes it the “Gateway to Europe”.
- Over 170 million consumers (more than half the population of the European Union) reside within a 500-kilometer radius of Amsterdam and more than half the Netherlands’ GDP is generated by activities beyond its national borders.
  - Capital: Amsterdam
  - Currency: Euro (€)
  - Area: 41,543 sq km
  - Unemployment rate: 4.9%
  - Population: 16,4 million
    - GDP: € 670.2 billion
  - GDP per capita (PPP): € 39,222
  - Consumer price inflation: 1.1%
- Export of goods & services: € 532.1 billion
- Import of goods & services: € 475.8 billion





*Pioneers in international business*

# Reasons to invest in the Netherlands

## **Strategic location**

The Netherlands, located in between the three largest economies in Europe, provides a strategic location to serve markets in Europe, The Middle East and Africa.

## **International business environment**

An international outlook and openness to foreign investment is firmly engrained in the Dutch culture, and this has yielded a wealth of world-class business partners who know how to deal with global business challenges in today's economy.

## **Superior logistics and technology infrastructure**

The port of Rotterdam is the world's third largest seaport, while Schiphol airport is recognized as one of the major business hubs in Europe. The Netherlands is also classified as one of the most "wired" countries in the world.

## **Highly educated, multilingual and flexible workforce**

The Netherlands features one of the most highly educated, flexible and motivated workforces in Europe. Dutch professionals are also among the most multilingual in the world .

## **Excellent quality of life**

The Netherlands has a high standard of living, while the costs of living, housing, education and cultural activities are lower than in most Western-European countries.

## **Favorable fiscal climate**

The Dutch tax environment for international companies is attractive, with a relatively low corporate tax rate, a wide tax treaty network, the participation exemption, and a 30% tax break for highly qualified foreign employees.





*Pioneers in international business*

# Tax advantages of the Netherlands

## **Highly competitive corporate tax rate**

The corporate tax rate of 25% is lower than the national average of the EU-25 (25.8%) and far below the average of the EU-15 (29.5%). For smaller firms, even lower rates will apply -- 20% for the first € 200,000.

## **A wide tax treaty network**

The Netherlands has a superior treaty network created as part of an overall policy of removing obstacles to international flows of goods and capital as far as possible. The treaties avoid double taxation on income and capital, and reduce withholding taxes on dividends -- often to 0%.

## **Benefit from participation exemption**

This feature exempts from Dutch corporate income tax any and all benefits related to a qualifying shareholding -- such as cash dividends, dividends-in-kind, bonus shares, hidden profit distributions and capital gains.

## **Save substantially on labor costs: 30% Tax ruling for expatriates**

The Netherlands has a special tax regime for expatriates, the so-called 30% ruling, which provides a substantial income tax exemption of up to 30%, for a period of up to 120 months. This is viewed as a reimbursement for the extra costs involved in living abroad.

## **Certainty in advance: The Advance Tax Ruling Practice**

This covenant between Dutch tax authorities and the taxpayer, agreed to in advance, ensures they view a company's tax situation in a certain way in cross-border situations. It allows companies to obtain a pre-determined tax ruling regarding what will be taxed. Armed with this knowledge; companies have certainty about their future tax position for a specified number of years.



## DATA CENTERS: WHY THE NETHERLANDS?

- Excellent physical broadband connection infrastructure: all sub-sea cables from North-America arrive in Amsterdam region.
- Amsterdam Internet Exchange is the largest internet hub of the world
- The Netherlands is a global center for data traffic
- The Netherlands has the second highest bandwidth speed per internet user in the world
- Very reliable and efficient energy infrastructure
- High number of internet users
- The Netherlands ranks second in broadband internet subscribers globally
- The Netherlands rank very high in adequate cyber security

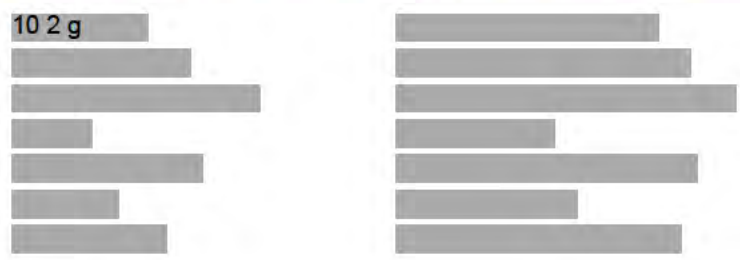
# Data center overview



## Companies with data centers in The Netherlands:

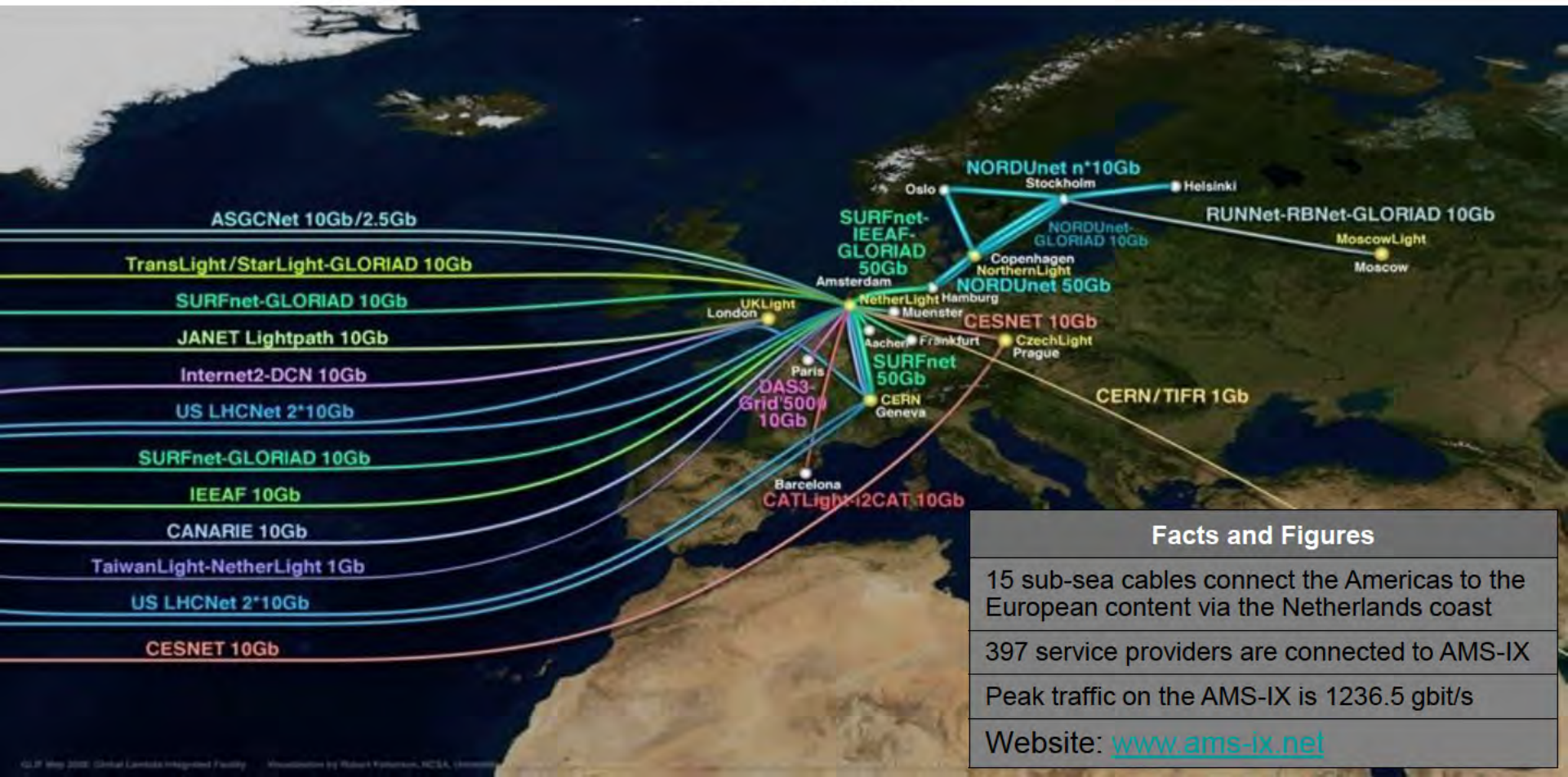


## Carrier neutral data centers Amsterdam Area:



# Amsterdam Internet Exchange

In members and average through-put the Amsterdam Internet Exchange is the 2<sup>nd</sup> largest Internet exchange point in the world.



## Facts and Figures

15 sub-sea cables connect the Americas to the European content via the Netherlands coast

397 service providers are connected to AMS-IX

Peak traffic on the AMS-IX is 1236.5 gbit/s

Website: [www.ams-ix.net](http://www.ams-ix.net)



- Amsterdam & Airport Schiphol at 50 km
- Focus on Energy, Water and Agri-Food
- Top knowledge institutes & international R&D
- Solid energy infrastructure
- Motivated personnel & international education
- Good infrastructure, space & quality of life







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# Why NHN: Energy

## ENERGY DEMAND

# +47%

Worldwide energy demand grew by 47% between 2010 and 2013. In Europe this figure is estimated at 18%. In the Netherlands demand is likely to rise by 7% until 2017 (from 2010) and then stabilise.

## JOBS

# 32.500

The Noord-Nederland energy sector employs almost 32.500 people full-time while in Noord-Holland Noord 7325 people are employed full-time in the energy sector or related branches.

## ENERGY VALLEY

Along with the northern provinces of Drenthe, Friesland and Groningen, Noord-Holland Noord forms the 'Energy Valley', the main supplier of energy in the Netherlands and the heart of the 'Gas-Hub' and Electricity grid of northwest Europe.

## SUSTAINABLE ECONOMY FUND

The province of Noord-Holland launched the Sustainable Economy Participation Fund in 2014 to provide an incentive for investments in biomass, sustainable building, solar energy and offshore wind. The fund of 30 million euro can be extended to a maximum of 85 million euro. The province wants to use the participation fund to promote the development of sustainable energy as well as boost the economic potential of the sector and employment.

## INVESTMENTS

# 2.7 billion

Noord-Holland Noord is investing 2.7 billion euro between 2010 and 2020 in energy development, about half of which is intended for sustainable energy and the energy transition.

## INDUSTRY

# 1390

In the Noord-Holland Noord region almost 1400 companies and company branches are related to the energy sector. For 200 of these companies energy is the core business, the other 1200 are suppliers, service providers or advisors.

## TEST FACILITIES

# 6

Noord-Holland Noord has five test and development plants for (sustainable) energy: the ECN wind turbine test farm in Wieringermeer, the Knowledge Centre WMC in Wieringerwerf, the Seaweed Centre on Texel, the High Flux Reactor in Petten and the Tidal Testing Centre in Den Oever. 2011 will see the launch of the sixth development site: the Expertise Centre for Biomass Gasification.

## STUDENTS

# 116.000

In Amsterdam there are two universities serving over 53.000 academic students. The universities of applied sciences in Holland and HvA serving 63.000 students. In Bergen the European School offers international primary and secondary education for 600 students. In Den Helder a dedicated minor for oil & gas is offered.





Pioneers in international business

# Why NHN: Datacenters



## Close to Amsterdam

Because of its central location and proximity to Amsterdam and Amsterdam Airport Schiphol, Noord-Holland Noord is directly linked to an extensive network of car, train, and plane connections. Amsterdam is just 30 minutes away and Schiphol is just 40 minutes away. High-speed trains travel from Amsterdam Central railway station to the major cities of Germany, Belgium, and France. Schiphol is the fourth busiest airport in Europe and has direct connections to countless major international cities, including San Francisco, Los Angeles, New York City, Washington, Seattle, Detroit, Chicago, Dallas, Houston, Orlando, Miami, and Memphis.

"We consider Schiphol Airport to be the finest airport in Europe, it's very easy to get in and out of and fly direct to major cities across the world, including our U.S. headquarters in Houston"

BMC Software, 2012

## Cool by nature

The Dutch climate has an average annual temperature of 10 °C (50 °F), making it ideal for data centers. The use of natural sources of cooling (air, water, soil) means that energy use can be sharply limited.

## Combination of businesses

Agriport A7 is a unique business park, where large-scale greenhouse horticulture and open-ground cultivation are located side by side with other economic sectors such as the mission-critical industry. This results in countless surprising combinations and advantages for logistics and the re-use of energy, water, and raw materials.

## Secure power

The Netherlands is known for the utter reliability of its electricity network, with a security of supply of 99.9943% over the past five years. Agriport has a private energy supply of 150 kV, which provides connected parties with inexpensive sustainable energy. In addition, businesses can enter into advantageous energy deals through the Amsterdam Power Exchange (APX) on the basis of their user profiles.

## Highly connected

No other country in the world has as much cabling as the Netherlands. Noord-Holland Noord has three diversely routed fibre lines which directly connect to the mega-internet exchange AMS-IX at extremely affordable rates. The Netherlands has a variety of underground and on-dry super-high-speed (low-latency) cable connections with the rest of Europe, North America, and the rest of the world. For instance, eleven of the fifteen transatlantic connections run directly to the Netherlands.

## Highly developed

The Netherlands is truly a gateway to the European market. Businesses selling in the Netherlands can access a consumer market of 170 million people within a radius of approximately 500 kilometres (310 miles). Of the 16.8 million residents of the Netherlands, approximately 90% speak English (as compared to the EU average of 38%); the educational level is high for both technology and business management; and the Netherlands' labour productivity (GDP/hour) is among the highest in the world. In 2012, the economic press agency Bloomberg ranked the Netherlands as the second best country in the world in which to do business, even ahead of the United States. Of the Forbes Global 2000 companies in the IT sector, 60 per cent are active in the Netherlands.

"The Netherlands offers a number of clear advantages, including a high level of education, an in-depth technical knowledge, linguistic aptitude and the multinational trade spirit of the Dutch"

Cisco Systems

## Advantageous

The Netherlands has a fiscally friendly climate for both businesses and expatriates. The government enters into Advanced Tax Rulings (ATR) and Advanced Pricing Agreements (APA) with international businesses, giving investors long-term security regarding their tax positions. In addition, the Netherlands has agreements with a number of countries regarding limited taxation on dividends, interest, and royalties.

## Fast

With more than 600 members and nearly 1200 connections, the Amsterdam Internet Exchange (AMS-IX) is Europe's most important internet exchange. The Netherlands also has the latest internet connection in Europe.

## Data centers in the Amsterdam area

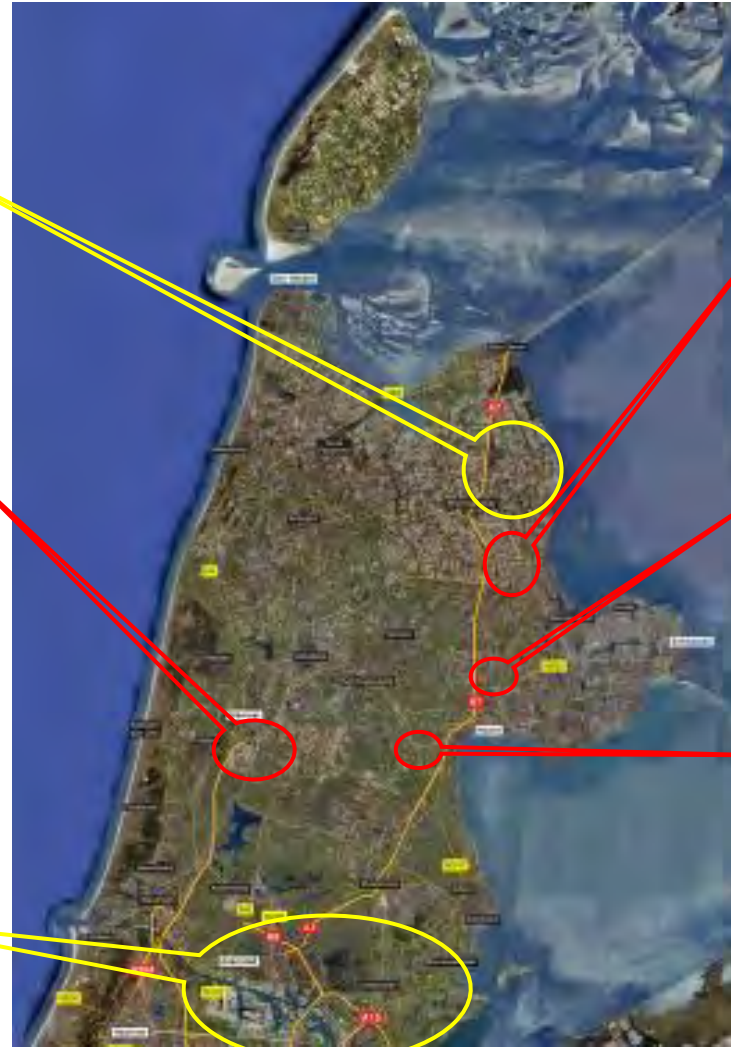
Nearly all major multinationals in the IT, internet, telephony, and data management sectors have a data centre in the Amsterdam area, including Vodafone, IBM, Geonics, Microsoft, Equinix, Amazon.com, TeletyGroup, Verizon Terremark, Intention, SoftLayer, Global Switch, and euNetworks.



# Datacentre locations NHN

## Wind farm under construction:

- 500 MW wind farm (operational 2017)
- Extra 150 KV substation installed at Agriport
- Wind testing facilities



## Energy Innovation Park

- TAQA Energy gas storage
- HVC waste incineration (60 MW power)
- 150 KV substation, 100 MW to be discussed
- Redundant optical fiber connections to AIX
- 30 ha ready to build land (6 weeks permit)

## AgriportA7:

- Microsoft datacenter (37 ha)
- Cost saving energy supply
- 3 redundant optical fiber connections to AIX
- 2 x 150 KV substations,
- 100 MW plus available
- 100 ha ready to build land (6 weeks permit)

## Zevenhuis:

- Green field, ready to build
- Close to Hoorn and A7 motorway
- Power, water and fiber available
- Availability 100 MW to be discussed
- 12 ha ready to build land

## Distriport

- Green field, ready to build
- Close to Hoorn and A7 motorway
- Power, water and fiber available
- Availability 100 MW to be discussed
- 60 ha ready to build land

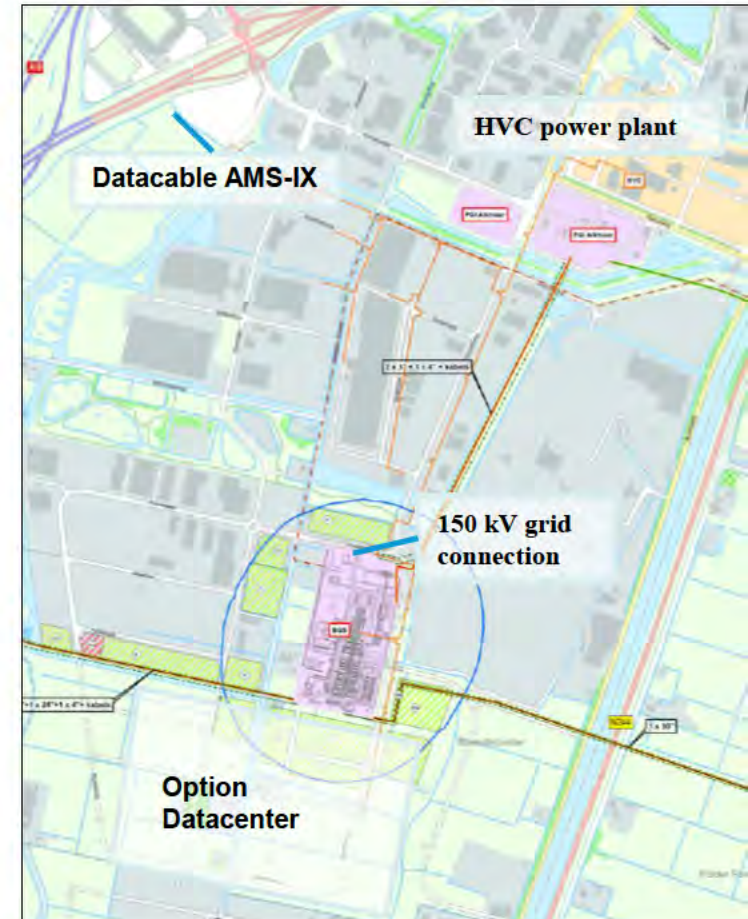
AMSix

Amsterdam Airport Schiphol



# Energy Innovation Park Alkmaar Strong infrastructures

- 30 ha greenfield plots with industrial use available.
- Plots are available for long term lease or direct sale.
- Energy infrastructure available:
  - Local energy producer nearby (HVC – 60 MW), direct power connection possible.
  - Dedicated power grid connection 150 kV Tennet network nearby.
  - Heat generation and heat network available from Waste to Energy Plant.
  - Availability of options for installation of power plant (pre-approved).
- High accessibility by road (Amsterdam 30 km.) and air (Schiphol Airport 30 min. by car).
- Vicinity of fiber lines to AMS-IX, parallel to A9 highway towards Amsterdam.
- Major water infrastructure available on Park.
- Highly corporative local stakeholders to have quick permitting with one-stop-shop.





NHN is a development company for North-Holland North. Shareholders are the Province of North Holland, local cities and the Chamber of Commerce. We develop and invest – always aiming to expand – in regional job creation and employment opportunities by attracting new companies and by strengthening existing business.

NHN offers a free of charge advice in setting up your business. We have an extensive network of public and private specialists in real estate, legal, taxes or labour market.

NHN is partner of the Netherlands Foreign Investment Agency (NFIA).

Would you like to know whether we could be of service to you in any way? Please contact [10.2.e@nhn.nl](mailto:10.2.e@nhn.nl).

[WWW.INVESTINHOLLANDNORTH.COM](http://WWW.INVESTINHOLLANDNORTH.COM)

10.2.e

**Van:** 10.2.e @nom.nl>  
**Verzonden:** dinsdag 28 april 2015 14:49  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project  
**Bijlagen:** Presentatie Westpoort for Mystery DC Project 20150426.pdf

10.2.e

Hierbij de aangepaste presentatie van Groningen Westpoort tbv het Mystery Data Center Project.

Het bestand is in pdf.formaat verzonden, want het is 'in normale opmaak' ruim 30MB.

Ik ga nu uit de lucht tot 7/5 ivm vakantie in Turkije. 11 1

Mvg,  
 10.2.e

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**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter project

Beste 10.2.e

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.  
 Het bedrijf geeft aan dat ze al bekend zijn met de locatie Eemshaven, dus niet nodig om die informatie op te nemen.  
 Maar ze hebben wel interesse in alternatieven in de regio.

Specificaties zijn:

- 15-20 hectares
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Met vriendelijke groet,

10.2.e

.....  
 Netherlands Foreign Investment Agency

Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: + 10.2.e  
M: + 10.2.e  
10.2.e@nfia.nl  
[www.nfia.nl](http://www.nfia.nl)

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**Van:** 10.2.e@nom.nl>  
**Verzonden:** dinsdag 28 april 2015 14:50  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project  
**Bijlagen:** Information.txt

[Click here to download the attachments](#)



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Hierbij ook het bestand in Word.

Mvg,  
 10.2.e

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**Van:** 10.2.e@rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter project

Beste 10.2.e

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10.2.e

**Van:** 10.2.e @nom.nl>  
**Verzonden:** dinsdag 28 april 2015 14:52  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project  
**Bijlagen:** Information.txt

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10.2.e

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**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter project

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**Verzonden:** dinsdag 28 april 2015 15:14  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project

Thanks 10.2.e, ik heb de bestanden (1x pdf en 1x ppt).

Groet,  
 10.2.e

---

**Van:** 10.2.e @nom.nl]  
**Verzonden:** dinsdag 28 april 2015 14:52  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project

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Mvg,  
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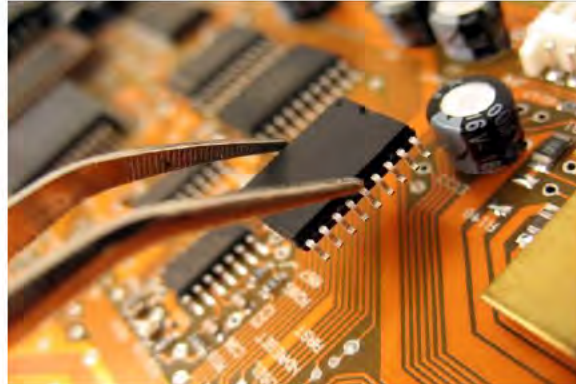
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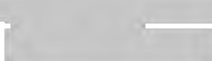
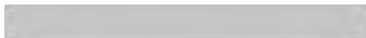
Presentatie Westpoort for Mystery DC Project 20150426.pdf, Presentatie Westpoort for Mystery DC Project 20150426.pptx



Brabant Development Agency



- **15-20 hectares**
- **Availability of 100 MW (readily available or can be connected within 12 months from decision making)**
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- **Renewable power nearby is a plus**
- **Square or rectangle site preferred**
- **Key is a short timeline after decision making (however uncertain when decision will be made)**





## Locations:

1. Poeldonk
2. De Groote Vliet
3. Rosmalense Plas

's-Hertogenbosch area is a home for more than 500 IT companies and several DataCenters. (Like Interconnect hosts more than 6000 ITcompanies

<http://www.interconnect.nl/> )

Also future site for Data Science Center collaboration between Eindhoven, Tilburg and Den Bosch Universities.

<https://universonline.nl/2015/01/07/den-bosch-wants-to-invest-in-data-science-graduate-school> )



## Specifications:

- 19 hectares
- A2 Amsterdam –Eindhoven – Maastricht close to highway is located the backbone cable for Data traffic (Amsterdam Exchange connection to USA)
- The municipality is open to discuss the height of the building and change the plans if needed
- The needed energy supply could be reached within requested terms
- Close to the channel Zuid-Willemsvaart, which secures direct access to the water for cooling purposes
- As city of 's-Hertogenbosch is highly interested to facilitate such size of DataCenter, they are open to negotiation, if location is of the interest
- Price negotiable





### Specifications:

- 10 hectares
- 500 meter from A2 Amsterdam – Eindhoven – Maastricht close to highway is located the backbone cable for Data traffic (Amsterdam Exchange connection to USA)
- The standard height of 20 meters is approved for this location, but the municipality is open to discuss the height of the building and change the plans if needed
- The needed energy supply could be reached within requested terms
- As city of 's-Hertogenbosch is highly interested to facilitate such size of DataCenter, they are open to negotiation, if location is of the interest
- Price negotiable



## 3. Rosmalense Plas, Den Bosch area

### Specifications:

- 19 hectares
- A2 Amsterdam –Eindhoven – Maastricht close to highway is located the backbone cable for Data traffic (Amsterdam Exchange connection to USA)
- The municipality is open to discuss the height of the building and change the plans if needed
- The needed energy supply could be reached within requested terms
- Close to the lake, which secures access to the water for cooling purposes
- As city of 's-Hertogenbosch is highly interested to facilitate such size of DataCenter, they are open to negotiation, if location is of the interest
- Price negotiable





## Specifications:

- 21 hectares
- Ex- location of Philip Morris production. Secure area
- The municipality is open to discuss the height of the building and change the plans if needed
- The needed energy supply could be reached within requested terms
- Has no direct access to the water, but could be negotiated, municipality is very willing to cooperate
- As Bergen op Zoom is highly interested to facilitate such size of DataCenter, they are open to negotiation, if location is of the interest
- Full presentation with all details , please review here:

10 2 g





## Specifications:

- This site offers 50ha of net allocable area. Nieuw Prinsenland Business Park can offer you the flexibility to develop your location according to your company's exact requirements
- The capacity of more than 100 MW. The stations have a layout that allows them to be upgraded to more than 200 MW
- The maximum building height on the whole industrial park is 40 m
- The industrial park is located next to the river Dintel and the Mark-Vliet canal
- Within and adjacent to Agro & Food Cluster Nieuw Prinsenland 12 windmills are being build, with a combined output of at least 36 MW
- There is also a biomass fermentation plant which produces 10 million m<sup>3</sup> of green gas. This gas can be used in gas turbines for electricity productions
- The standard price on the industrial site is 10 2 g , but discounts are possible depending on the area required. Off course the maximum building height of 40m reduces the area required significantly





## Specifications:

- **Total area land: 26 ha 41 a 39 ca (= approx. 264.139 m<sup>2</sup>)**
- **Built area: NA (the factory and all other properties have been demolished)**
- **In line with the existing zoning plan the maximum building height is 20 m as well as a maximum building percentage of 70%**
- **The needed energy supply could be reached within requested terms**
- **Close to the channel, which secures direct access to the water for cooling purposes**
- **The needed energy supply could be reached within requested terms**
- **Price upon request.**





## Specifications:

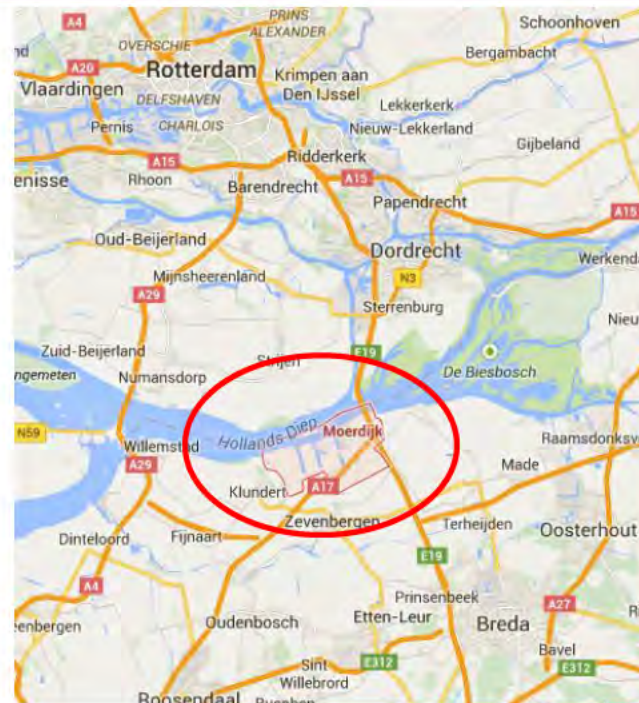
- **Approx. 35 hectares**
- **Location of Phillips Lightning until summer of 2015.**
- **All buildings will be removed and plot will be cleaned in 2016 ( can be earlier if needed)**
- **The height of the building can be negotiated**
- **The needed energy supply is available**
- **The access to the water for cooling is not available**
- **Price is upon request, if this location is of interest.**





## Specifications:

- Total area land: circa 12 ha
- In line with the existing zoning plan the maximum building height is 30 meters
- The needed energy supply could be reached within requested terms
- Close to the channel, which secures direct access to the water for cooling purposes
- The needed energy supply could be reached within requested terms
- Price upon request, if location is of interest.







*Pioneers in international business*

# Testimonial of COLT

## **Colt to built data center in city of Roosendaal**

Colt, Europe's leading information delivery platform, today announced its first modular data centre deployment in the Netherlands on a 39,000m<sup>2</sup> site. Colt will initially deploy 2,000m<sup>2</sup> of data centre space at the site, before increasing its capacity to 20 halls over 10,000m<sup>2</sup>. With a significant anchor tenant already secured, Colt expects to commence operations at the new carrier neutral data centre in early 2013. Last May publications in Dutch newspapers announced the new data center to be established in the city of Roosendaal, in the province of Brabant.

The site will further expand Colt's modular data centre capabilities, adding to its existing London and Paris sites and is strategically located between the major cities of Amsterdam, Rotterdam, Antwerp and Brussels, where it will act as a key hub for the delivery of Colt's low latency services in the region. For security purposes, the site is also strategically located away from the Netherlands' low-lying areas to minimise flood risk which, together with the Colt modular data centre's reputation for quality, means customers can be confident that their information is protected.

"We are delighted to be expanding our footprint in Europe. Given its strategic location between four of Europe's major cities, the site offers an ideal location for our first modular data centre deployment in the Netherlands," said Bernard Geoghegan, Executive Vice President at Colt Data Centre Services. "We have already secured a major organisation as anchor tenant for the site and have seen substantial interest from other companies from across the Benelux region. The expansion capability of the site together with our unique modular approach means our customers will be able to scale and add additional capacity as demand requires." [www.colt.net](http://www.colt.net)

## **We provide services to foreign companies:**

- Assistance, guidance and advice
- Introduction to relevant networks
- Free of charge and confidential
- In cooperation with Netherlands Foreign Investment Agency (NFIA)

**We are part of the Brabant Development Agency (BOM).** Our shareholders are the Dutch Ministry of Economic Affairs and the Province of Brabant.

## **We work closely together with the other BOM departments:**

- BOM Business Development: brings together small and medium enterprises (SMEs) and knowledge institutes to reach results such as investments, new products and services, and new companies or spin-offs.
- BOM Capital: invests venture capital to start and grow promising companies and in mature companies looking to lead their fields in innovation.
- BOM Business Locations: facilitates the development of strategic and sustainable business locations in Brabant.

Brabant Development Agency



## Your Contact

BOM Foreign Investments  
Goirleseweg 15, 5026 PB Tilburg  
PO Box 3240, 5003 De Tilburg  
The Netherlands

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M + [redacted] 10.2.e

I [www.foreigninvestments.eu](http://www.foreigninvestments.eu)

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# MADE IN HOLLAND DATA CENTERS

# 45

Investing in Noord-Holland Noord

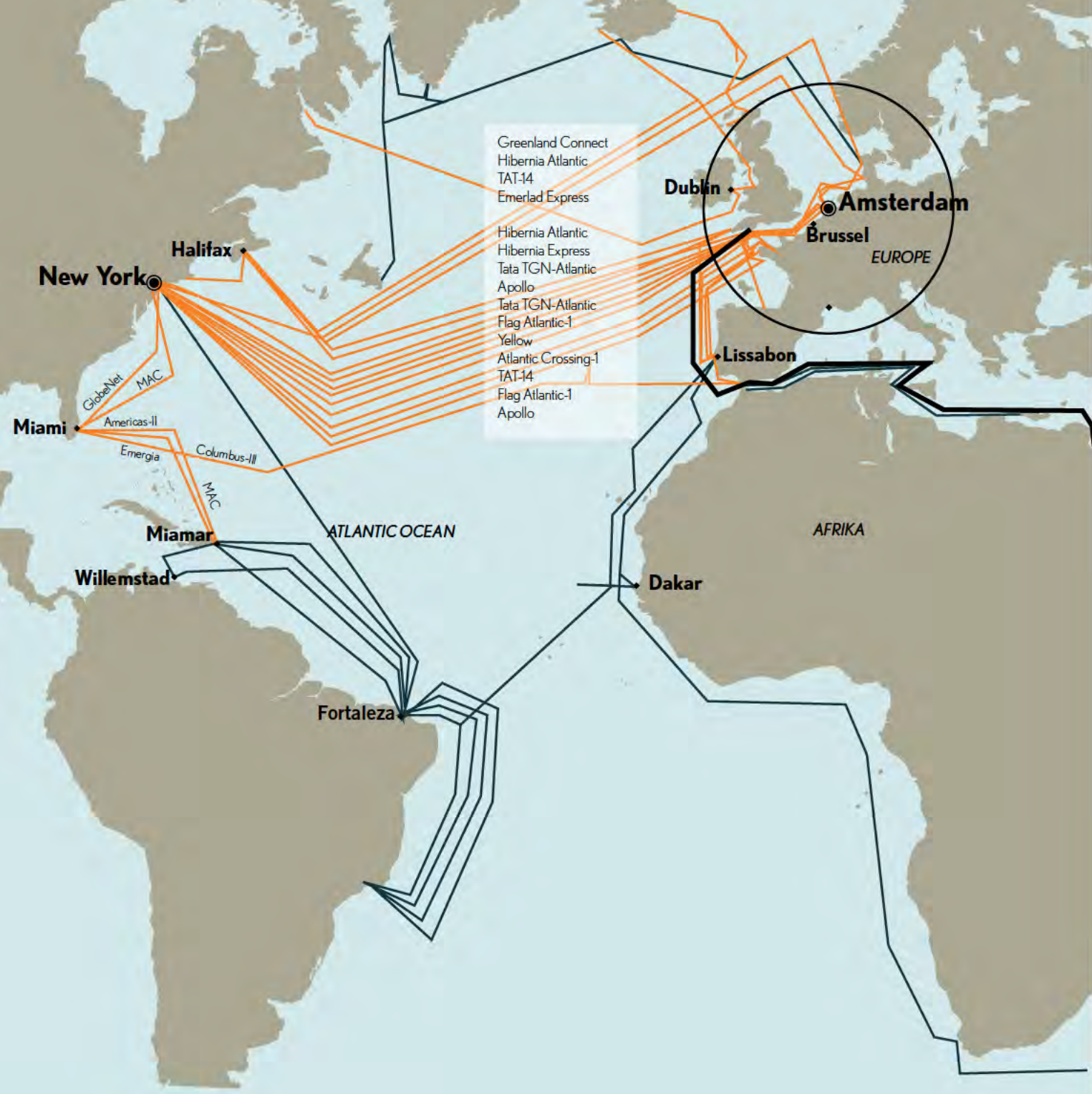
digital gateway to the world • advantages of Noord-Holland Noord • Agriport A7 as data cluster



Pioneers in international business



# Digital gateway to the world



Europe's largest data center is springing up just a stone's throw from Amsterdam. Inexpensive sustainable energy, high-quality infrastructure, and oceans of space: The world's digital elite are discovering Noord-Holland Noord in de Amsterdam rural area.

The Netherlands is one of the most important hotspots for the worldwide digital networks. For instance, the Amsterdam Internet Exchange (AMS-IX) is the second largest internet exchange in the world, and countless international companies have established offices in and around the Dutch capital. Microsoft has selected Noord-Holland Noord, the region close to Amsterdam, as the location for its new data centre. Located just a half-hour's drive from the centre of Amsterdam, the surface area of about 40 hectares (100 acres) will make it Europe's largest data centre.

The region Noord-Holland Noord is investing in the development of infrastructure for data centres on a large scale. Because of the region's close proximity to the Dutch capital and the rapid connections, the latency is nearly identical to that in Amsterdam, and the region offers additional advantages as well: A unique combination with other economic functions means that there is a reliable supply of inexpensive sustainable electricity. In addition, Noord-Holland Noord offers large, affordable plots for building. It's no wonder that the global players in the field of internet, software, and data storage are discovering this region close to Amsterdam.

### Highly developed market

All the large data centre service providers can be found in the Netherlands, including the major established carrier-neutral colocation providers. Major multinationals like Microsoft, Google, IBM, and Amazon also have their data centres in the Netherlands, primarily in the Amsterdam region. This was one of the reasons that the cloud IT infrastructure provider Terremark, a subsidiary of the American company Verizon, decided to open a new data centre at Amsterdam Airport Schiphol in 2012. The colocation market is better developed in the Netherlands than in other European countries, and the fact that practically all the large carriers have a location here was a major factor in our decision to come to the Netherlands.'

### Facilities

International companies looking for the optimum conditions for their data centre are supported and facilitated by the Development Agency of Noord-Holland Noord, NHN. NHN offers free advice, information, and practical assistance to interested foreign parties. In addition, NHN establishes contact with regional business partners and the relevant government bodies. This enables companies to quickly get started in the digital gateway to Europe.

### Did you know...

- The Netherlands...
- is the most 'wired' country in the world
  - has the most direct connections from Europe to the USA
  - hosts a large number of major multinational data center providers
  - has a presence of more than 70 international carriers at AMS-IX
  - has one of the most reliable and stable power grids in Europe
  - has one of the best fiscal climates in the European Union
  - has an open-minded, highly educated, business driven workforce





### Close to Amsterdam

Because of its central location and proximity to Amsterdam and Amsterdam Airport Schiphol, Noord-Holland Noord is directly linked to an extensive network of car, train, and plane connections. Amsterdam is just 30 minutes away and Schiphol is just 40 minutes away. High-speed trains travel from Amsterdam Central railway station to the major cities of Germany, Belgium, and France. Schiphol is the fourth busiest airport in Europe and has direct connections to countless major international cities, including San Francisco, Los Angeles, New York City, Washington, Seattle, Detroit, Chicago, Dallas, Houston, Orlando, Miami, and Memphis.

“We consider Schiphol Airport to be the finest airport in Europe, it’s very easy to get in and out of and fly direct to major cities across the world, including our U.S. headquarters in Houston”

BMC Software, 2012

### Cool by nature

The Dutch climate has an average annual temperature of 10 °C (50 °F), making it ideal for data centers. The use of natural sources of cooling (air, water, soil) means that energy use can be sharply limited.

### Combination of businesses

Agriport A7 is a unique business park, where large-scale greenhouse horticulture and open-ground cultivation are located side by side with other economic sectors such as the mission critical industry. This results in countless surprising combinations and advantages for logistics and the re-use of energy, water, and raw materials.

### Secure power

The Netherlands is known for the utter reliability of its electricity network, with a security of supply of 99.9943% over the past five years. Agriport has a private energy supply of 150 kV, which provides connected parties with inexpensive sustainable energy. In addition, businesses can enter into advantageous energy deals through the Amsterdam Power Exchange (APX) on the basis of their user profiles.

### Highly connected

No other country in the world has as much cabling as the Netherlands. Noord-Holland Noord has three diversely routed fibre lines which directly connect to the mega-internet exchange AMS-IX at extremely affordable rates. The Netherlands has a variety of underground and undersea super-high-speed (low-latency) cable connections with the rest of Europe, North America, and the rest of the world. For instance, eleven of the fifteen transatlantic connections run directly to the Netherlands.

### Highly developed

The Netherlands is truly a gateway to the European market. Businesses settling in the Netherlands can access a consumer market of 170 million people within a radius of approximately 500 kilometres (150 miles). Of the 16.8 million residents of the Netherlands, approximately 90% speak English (as compared to the EU average of 38%); the educational level is high for both technology and business management; and the Netherlands’ labour productivity (GDP/hour) is among the highest in the world. In 2012, the economic press agency Bloomberg ranked the Netherlands as the second best country in the world in which to do business, even ahead of the United States. Of the Forbes Global 2000 companies in the IT sector, 60 per cent are active in the Netherlands.

“The Netherlands offers a number of clear advantages, including a high level of education an in-depth technical knowledge, linguistic aptitude and the multinational trade spirit of the Dutch”

Cisco Systems

### Advantageous

The Netherlands has a fiscally friendly climate for both businesses and expatriates. The government enters into Advanced Tax Rulings (ATR) and Advanced Pricing Agreements (APA) with international businesses, giving investors long-term security regarding their tax positions. In addition, the Netherlands has agreements with a number of countries regarding limited taxation on dividends, interest, and royalties.

### Fast

With more than 600 members and nearly 1200 connections, the Amsterdam Internet Exchange (AMS-IX) is Europe’s most important internet exchange. The Netherlands also has the fastest internet connection in Europe.

### Data centers in the Amsterdam area

Nearly all major multinationals in the IT, internet, telephony, and data management sectors have a data centre in the Amsterdam area, including Vodafone, IBM, Getronics, Microsoft, Equinix, Amazon.com, TeletyGroup, Verizon Terremark, Interxion, SoftLayer, Global Switch, and euNetworks.



Agriport A7:

# Agriport as data cluster

The arrival of Microsoft demonstrates Agriport's huge potential - this state-of-the-art business park near Amsterdam has the capability to develop into a major data centre cluster. And the electricity? It's supplied by the neighbouring greenhouses.

The software giant Microsoft could take its pick of locations for its new data centre - more than thirty cities and regions in Europe were vying to be chosen. The American company chose the polders around the town of Middenmeer, in the Noord-Holland Noord region, as the location for building what will be Europe's largest data centre.

What at first seems like an unusual choice actually makes perfect sense. This expansive landscape is home to the super-modern business park Agriport A7, which promotes itself as the ideal location for data centres. It's close to the major internet exchange AMS-IX; it offers affordable land for building; and there is a unique collaboration with the area's greenhouse horticulture, which provides reliable, sustainable, and inexpensive electricity.

'Microsoft isn't saying what tipped the scales in our balance,' says Jack Kranenburg, Agriport's commercial director. 'But our close proximity to Amsterdam certainly had an influence. We have glass fibre connections with the AMS-IX, and that was one important consideration for Microsoft. And of course we also have a cheap energy supply from the greenhouses.'

## Electricity from the neighbours

Greenhouse horticulture businesses generate electricity as a by-product of heating the greenhouses. Currently, the majority of this electricity is supplied to the national grid, but it can also be sent directly to the data centres. Soon the mainframes, clusters, and racks will be humming with the electricity from the greenhouses. And because the electricity comes directly from the neighbours, the IT companies can save on their energy costs.

## Large plots

In addition to electricity, data centres primarily need space. In the immediate surroundings of Amsterdam, large greenfield plots are not available. But in Noord-Holland Noord, just a half hour away by car, there are large plots available. Agriport A7 even has mega plots available of up to about 40 hectares (100 acres) in size!

## Quick links to the government

The development of Noord-Holland Noord as a business location for the digital sector is being actively stimulated by the Regional Development Agency NHN, the Netherlands Foreign Investment Agency (NFIA), and the privately-owned project developer Agriport A7 BV. Significant investments are being made in infrastructure, including the three glass fibre connections to the internet exchange AMS-IX. The active cooperation between the government and the project developer also means that businesses can start construction quickly. And that is crucial for this sector in order to keep up with the rapid growth of data communication.

'Agriport, NHN, and NFIA have been working successfully together for four years,' says Kranenburg. 'NHN has played a particularly important part as a link to the municipality and the province, making it possible for procedures to be completed in under eight weeks. That rapid permit procedure was an important consideration in their decision to settle here.'

The arrival of Microsoft increases Agriport's attractiveness to other businesses looking for a location for their data centres. In addition, various satellite enterprises are establishing themselves around the data centres, giving rise to a genuine IT and data cluster.





DATA CENTERS © BY DUTCH ORIGIN NOORD-HOLLAND NOORD



# 46



# MADE IN HOLLAND ENERGY INNOVATION

Dutch answer to a global challenge

The energy innovation centre of the Netherlands • Europe's largest commercial subterranean gas storage • Green gas is the future • Pivotal innovation role • Land of water and energy • Noord-Holland has the wind in its sails



Pioneers in international business

# Full of energy

**Wind, water, sun, green gas: Noord-Holland Noord is becoming the centre for new technology and business in the field of sustainable energy. And it is innovation in energy where the province sees the engine of a sustainable economy.**

Noord-Holland Noord stands out as the place for the development of sustainable energy. One look at the landscape and you can see why: water, wind and sun (the region with the country's most hours of sunshine). Offshore wind farms, the City of the Sun, energy-generating dikes - these are the symbols of this energy region. And yet, less visibly, Noord-Holland Noord is brimming with energy. Hidden under the surface is one of Europe's largest gas storage sites, strategically vital to the security of the gas supply in northwest Europe.

## Growth

Innovation in the energy sector is the engine of economic growth and employment, vice governor Jaap Bond reflects. "We are fully committed to the development of sustainable energy. It's a choice that pays dividends: from sustainable energy to a sustainable economy.

We are cutting CO<sub>2</sub> emissions, working on a more independent energy supply, creating scope for entrepreneurs and creating new jobs." Noord-Holland Noord is perfectly located from a strategic perspective: at the intersection of international gas, electricity and communication networks, just a 30-minute drive away from the capital Amsterdam and Schiphol airport, with Den Helder and Amsterdam key seaports, and with a very strong agribusiness that offers many crossover opportunities with the energy sector. Not only that, but in ECN the province has an internationally renowned energy research centre. In addition, the energy multinational TAQA is not only investing in its gas storage and treatment plant but is also committed, along with the municipality of Alkmaar, to the Energy Innovation Park, a business cluster for energy development.

## Expertise

One of the main initiators is the Energy Board, in which vice governor Bond organises strategic meetings with top executives from ECN, TAQA, the tank storage company Vopak, the energy networks operator Alliander and the sustainability NGO Urgenda, among others. "Their expertise and input help get promising, innovative projects off the ground and put a special focus on the business cases." The province also established a participation fund in 2014 to invest in companies that are geared to innovative sustainable energy. The cooperation between business, research and government makes Noord-Holland Noord an incubator for sustainable technology with strong national and international appeal.

- 3 EIP: **The energy innovation centre of the Netherlands.**
- 4 Gas: **Opting for security.**
- 5 Biogas: **Green gas is the future.**
- 6 Facts and figures.
- 8 ECN: **Pivotal innovation role.**

- 9 Energy dikes: **Land of water and energy**
- 10 Wind energy: **Noord-Holland Noord has the wind in its sails.**
- 11 **Heading into CO<sub>2</sub>-neutral neighbourhoods**





EIP:

# The energy innovation centre of the Netherlands

The Energy Innovation Park will become the heart of new energy development in the Netherlands. From small, smart SMEs to large international players – this is the incubator in which they can ramp up their innovations for the commercial market.

Around the TAQA gas treatment plant in the Boekelermeer, situated in the Alkmaar and Heiloo area, a business cluster will rise up and focus on innovative and existing energy technology. This Energy Innovation Park is an initiative of the municipality of Alkmaar, the province of Noord-Holland, TAQA and the Development Agency for Noord-Holland Noord (NHN). "Noord-Holland Noord is already an energy intersection, and now we want to add an incubator," says TAQA manager Bas Froom, project leader for the Energy Innovation Park. "That's why we are creating scope for entrepreneurs that want to turn innovative ideas into commercial products."

The Energy Innovation Park is an attractive location for companies from both inside and outside the region, especially due to the clustering of energy-related companies and projects. The park offers an excellent energy infrastructure for high-quality heating, connection to the national gas grid and a high-voltage grid (150 kV). In addition, the park is well situated between the ports of Amsterdam, IJmuiden and Den Helder, and there is direct access to the A9 motorway.

## Synergy

"The combination of companies, knowledge institutions, networking organisations and government will enable Noord-Holland Noord to become the premier energy innovation region of the Netherlands," says Mayor Piet Bruinooge of Alkmaar. The 'Triple Helix' model will generate the required synergy. It is a model that is based on cooperation between three parties: government, education and entrepreneurs. "Research institutions, businesses and educational organisations are given the scope to experiment with a variety of technologies and to extend their knowledge of gas," the Mayor suggests. "And then the innovations are brought to market. Because ultimately, of course, the idea is to earn money and create employment."

A key role at the park has been set aside for an incubator: a breeding place for new start-ups, with opportunities to share knowledge and work together. These new entrepreneurs will share the space with educational or knowledge institutes and because they are close together, they can inspire each other, share knowledge and generate new ideas and initiatives more quickly. Many different parties are already enthusiastic about this concept.



# Opting for security

In Noord-Holland Noord lies Europe's largest open access seasonal gas storage, a crucial component in the gas hub.

When people think of energy innovation, they tend not to think immediately of a fossil source like gas, although it is a form of energy that is very much part of energy innovation. The European energy market transitions to alternative, renewable energy sources. But so long renewable energy sources like wind and sun continue to be faced with the problem of 'storage', underground gas storage facilities are important components of the energy infrastructure of North West Europe and will remain so for decades to come as gas storages ensure the availability of natural gas at all times.

## Gas Hub

Long-term analysis shows that the decline in North West European gas production will create a substantial decrease in flexibility supply. To fill this gap TAQA developed Gas Storage Bergermeer, Europe's largest, open-access gas storage; providing the Northwest European gas market with 46 TWh (4.1 BCM) of seasonal storage capacity, almost doubling the gas storage capacity in the Netherlands. Upon completion, April 2015 Gas Storage Bergermeer will be a key facility in the Netherlands' ambition to become the gas hub for Northwest Europe.

## Depleted gas reservoir

In the last 40 years gas in the Bergermeer gas reservoir was extracted to provide energy, power and heat for the Netherlands. By building Gas Storage Bergermeer, TAQA is giving the depleted Bergermeer gas reservoir a second life as a gas storage, applying modern and innovative technology.

Situated near the Dutch city of Alkmaar, and located 2,500 metres underground, the Bergermeer gas reservoir once held 17 BCM of natural gas. To use the field as a gas storage, TAQA injected over 4 billion cubic meters of 'cushion' gas into the field to keep the field at a minimum pressure. In addition to the 'cushion' gas another 4 billion cubic meters of storage capacity is available for commercial purposes, gas or electricity companies. Bergermeer Gas Storage can be compared with a 'car park' for gas, customers of Gas Storage Bergermeer can lease space for the short or long term and store their gas and withdrawal it when they need it.

## Substantial production

Gas Storage Bergermeer consists of three parts: the underground storage in the gas field under the Bergermeer polder; the gas treatment facility in the Boekelermeer, at the heart of the Energy Innovation Park and the pipeline network that connects them with each other. At the gas treatment facility the natural gas which has been stored in the reservoir is dried, cleaned and pressurized at the right level for transport within the Dutch gas transport network. Daily gas production capacity is around 57 million m<sup>3</sup>.





# Green gas is the future

There are wonderful opportunities in Noord-Holland Noord to produce green gas from biomass. A demo gasification plant that is being built will use dry biomass in an innovative technology. The knowledge that is gained can be used as an export product and for larger power stations.

Green gas can be produced from biomass in two ways: by fermentation or gasification. The latter has a number of advantages over fermentation: more gas is produced per quantity of biomass, production takes minutes rather than weeks and the gasification process does not depend on microbiology, which is relatively difficult to control. However, biomass gasification is still a relatively new technology that is yet to be proven on a large scale.

## Milena

So the demonstration plant that ECN (Energy research Centre of the Netherlands) is having built in Alkmaar, in cooperation with their partners, is very important. This demo plant works according to the Milena process developed by ECN. "Milena has a very efficient conversion of biomass to green gas. We get a yield of 70%, which is unprecedented for gas from biomass," says Robert Kleiburg, COO of ECN. "The Alkmaar demo plant is essential for the development of the technology. It is the step from lab to application. In Alkmaar there will be a 4 MW plant, which is a nice intermediate size for experimentation, testing and ongoing development. Ultimately, Milena plants will increase to 100 to 400 MW in size. A full-scale Milena plant could possibly in place by around 2020."

## Expertise centre

The demo plant is, in fact, the flywheel for the biomass gasification expertise centre that will be realised in the Energy Innovation Park and will work according to the INVESTA (Institute for Valorisation and Expertise in Thermochemicals Alkmaar) concept. It offers research organisations, businesses and educational establishments scope to experiment with different technologies and to extend their knowledge of gas.

Education is also taking advantage of these developments. The InHolland University of applied sciences in Alkmaar began a new Bachelor minor in September 2014: Biomass and Green Gas, part of its Mechanical Engineering course. The University is also obtaining a lectureship in Sustainable Energy.

The region can gain optimum benefit from these initiatives, such as links with the traditionally strong agrisector, including the cultivation and supply of biomass and smart heat and CO<sub>2</sub> exchange.





NAM-GAS TREATMENT

SEAWEED CENTRE TEXEL

TIDAL TESTING CENTRE

BACTON, ENGLAND

**THE BBL PIPELINE**  
Allowing gas to be converted from the Netherlands to the United Kingdom. BBL Company is a joint venture between Gazprom, E.ON Europe and Fluor.

BBL GAS COMPRESSOR STATION

WIND FARM WIERINGEN-MEER

ECN

TAQA GAS STORAGE

GEOTHERMAL ENERGY PRODUCTION

WIND FARM EGMOND

CITY OF THE SUN

AMALIA WIND FARM

HVC

ENERGY INNOVATION PARK

EXPERTISE CENTRE FOR BIOMASS GASIFICATION

PORT OF IJMUIDEN

PORT OF AMSTERDAM

## ENERGY DEMAND

# +47%

Worldwide energy demand grew by 47% between 2010 and 2013. In Europe this figure is estimated at 18%. In the Netherlands demand is likely to rise by 7% until 2017 (from 2010) and then stabilise.

## INVESTMENTS

# 2.7 billion

Noord-Holland Noord is investing 2.7 billion euro between 2010 and 2020 in energy development, about half of which is intended for sustainable energy and the energy transition.

## INDUSTRY

# 1390

In the Noord-Holland Noord region almost 1400 companies and company branches are related to the energy sector. For 200 of these companies energy is the core business, the other 1200 are suppliers, service providers or advisors.

## TEST FACILITIES

# 6

Noord-Holland Noord has five test and development plants for (sustainable) energy: the ECN wind turbine test farm in Wieringermeer, the Knowledge Centre WMC in Wieringerwerf, the Seaweed Centre on Texel, the High Flux Reactor in Petten and the Tidal Testing Centre in Den Oever. 2014 will see the launch of the sixth development site: the Expertise Centre for Biomass Gasification.

## JOBS

# 32.500

The Noord-Nederland energy sector employs almost 32.500 people full-time while in Noord-Holland Noord 7325 people are employed full-time in the energy sector or related branches.

## ENERGY VALLEY

Along with the northern provinces of Drenthe, Friesland and Groningen, Noord-Holland Noord forms the 'Energy Valley', the main supplier of energy in the Netherlands and the heart of the 'Gas Hub' and Electricity grid of northwest Europe.

## SUSTAINABLE ECONOMY FUND

The province of Noord-Holland launched the Sustainable Economy Participation Fund in 2014 to provide an incentive for investments in biomass, sustainable building, solar energy and offshore wind. The fund of 30 million euro can be extended to a maximum of 85 million euro. The province wants to use the participation fund to promote the development of sustainable energy as well as boost the economic potential of the sector and employment.

## STUDENTS

# 116.000

In Amsterdam there are two universities serving over 53.000 academic students. The universities of applied sciences InHolland and HvA serving 63.000 students. In Bergen the European School offers international primary and secondary education for 600 students. In Den Helder a dedicated minor for oil & gas is offered.





ECN:

## Pivotal innovation role

In ECN (the Energy research Centre for the Netherlands), Noord-Holland has a world-renowned institute for sustainable energy within its borders.

Just in the coast, in the dunes of Petten, lies ECN (the Energy research Centre for the Netherlands), the biggest knowledge institute for energy in the Netherlands. The institute can trace its roots to its nuclear reactor - which still produces more than 30% of the isotopes for medical research worldwide - but more than thirty years ago it began to focus on its role as a research and innovation centre for renewable energy sources, like solar and wind energy, biomass and (industrial) energy efficiency.

### Bridging science and business

ECN, with branches in Amsterdam, Eindhoven, Brussels and China, bridges the fundamental research of universities and applications for business and industry, chief operational officer Robert Kleiburg explains. "Developments in energy demand not only major investment but also the requisite period of time before they can really get to market. This development horizon is simply too distant for many companies. In that process from idea to commercial application we play an important role." To give an idea: in half of all the solar panels produced all over the world, there is a bit of ECN technology. In wind energy the institute and its partners are diligently searching for ways of reducing the cost of offshore production by 40%. "Wind at sea is still rather expensive, yet we have to be able to reach a competitive price by 2020. But it's not just the technology that is a factor, here. Policy plays a key role," says Kleiburg.

### Biomass

Another spearhead is biomass, which is essential in the sustainable energy mix since it can compensate for the volatility of the supply of wind and sun. And without biomass the CO<sub>2</sub> targets for 2020 are almost not achievable. ECN has developed a breakthrough technology, known as Milena, to be able to quickly, and at an unprecedented yield, convert dry biomass - mainly wood pellets - into biogas, whose quality, after treatment, is comparable with that of natural gas. A demo plant near Alkmaar will get the technology ready for market.

### Clean tech

According to Kleiburg, Noord-Holland Noord has everything going for it to become an energy development region of international standing. "Its situation, the institutes and companies as well as a government that sees the value in this. The establishment of a fund for a sustainable economy is likely to be a powerful incentive." And it's money well spent, Kleiburg is convinced. "The annual market for 'clean tech' is now 250 billion dollars but that will rise in the next few years to a 1000 billion."



Energy dikes:

# Land of water and energy

The Afsluitdijk is the symbol of the Dutch battle against the water. Now the dam will also become a sustainable source of energy.

A very royal visit in Noord-Holland Noord: King Willem-Alexander and Queen Máxima came to Den Oever to find out about innovations in sustainable energy. The king, who is knowledgeable about water and delta technology, took a closer look at the large underwater turbine that will be used to generate electricity from the tidal currents.

Tidal currents is one of the sustainable energy projects in Noord-Holland Noord. At the head of the Afsluitdijk is the Tidal Testing Centre where scientific experiments are performed for energy production from water. One of the initiators of the test site is Hans van Breugel, director of the Noord-Holland company Tocardo, a pioneer in tidal energy. Tocardo produces underwater turbines and develops the related systems. In the annual report of the Energy Board, Van Breugel lists the benefits of this kind of sustainable energy. "Compared with the wind, there are significant advantages. The energy density of water is 800 times more than air, so smaller blades suffice. Moreover, tidal energy is more predictable."

In about fifteen years, it is expected that 10% to 15% of the Netherlands' energy needs can be met by water: by tidal energy or osmosis technology that uses the differences between freshwater and saltwater to generate electricity, also known as blue energy.

In the Energising Deltas project different companies - turbine manufacturer Tocardo, blue-energy company Redstack and the construction company Strukton - are cooperating with the scientific institutes ECN, Deltares and the Erasmus University of Rotterdam to find ways of using dams to generate more energy. The Afsluitdijk - one of the most iconic dams of the Netherlands - plays a major role in this. In the renovation of the 30 kilometre-long dike, four projects have been integrated with the aim of producing energy from the water. An example is the thirty turbines in the Kornwerderzand sluices that have a capacity of 2.5 MW of electricity.

Since many companies and institutes in Noord-Holland are focused on energy innovations, there is a lot of astonishing cross-fertilisation, such as Tocardo's cooperation with the windturbine manufacturer WES, ESCo company (Energy Service Company) ZON Energy for sustainable energysystems combining geothermal heat, cold and solar thermal and photovoltaic energy, and battery producer ES Technologies to develop hybrid and 100% sustainable energy solutions. It goes by the name 130 Renewables and is also cooperating with InHolland University of applied sciences.

Surrounded by water, Noord-Holland Noord appears an ideal location to boost knowledge of and experience with water energy. A market with international allure and potential.



## Wind energy:

# Noord-Holland Noord has the wind in its sails

Noord-Holland sees wind energy as one of the main spearheads of the energy policy. In terms of onshore wind energy the province has already gained a strong position within the Netherlands, and there are also plenty of opportunities in the offshore wind sector.

The province has signed up to the target of 685.5 megawatt (MW) of wind energy by 2020. Currently the 300 or so wind turbines in Noord-Holland are generating a total power output of 343 MW. With the scheduled building of the Wieringermeer wind farm at the northern tip of Noord-Holland, this capacity will be extended by about 250 MW. To reach the target of 685.5 MW the province will be restructuring the outdated solitary wind turbines and make linear arrangements.

### Wieringermeer

In the Wieringermeer wind farm, too, a similar restructuring process is taking place in addition to a significant expansion of the number of turbines. The current windmills in the Wieringermeer polder will be scaled up and aligned in neat linear rows (the linear arrangement). The initiators of the wind farm are Nuon (and partners), ECN and the Wieringermeer Wind Collective, which is cooperating closely with the municipality Hollands Kroon, the province of Noord-Holland and the State under the name Windkracht Wieringermeer. The Wieringermeer wind farm will be one of the largest in the country, supplying green energy to 275,000 households. The initiators expect construction to begin in 2017.

### Offshore

Onshore wind energy was also the catalyst for developments in the offshore wind energy sector, like the construction of the Luchterduinen wind farm, taking place 23 kilometres off the coast at Noordwijk aan Zee, and the planned construction of wind farms off Ameland en Schiermonnikoog.

But such developments are not confined to the construction of Dutch wind farms. In Denmark, Germany and Great Britain the North Sea is a hive of activity. And this is an opportunity for the region, for the port of IJmuiden, with its wind turbine assembly facilities, Den Helder Airport and the Port of Den Helder, with its long tradition in offshore energy and strength in the logistics processes of offshore activities. Den Helder is also pivotal in the offshore wind knowledge cluster, which comprises different, well renowned knowledge institutions, companies and educational establishments like TNO/Endures, Imares/WUR, ECN, NIOZ and TU Delft.

Den Helder and IJmuiden can therefore be important ports for offshore wind activities. Not just for Dutch wind farms but also for the construction and maintenance of British and German wind farms. The offshore wind sector is expected to generate extra employment in these towns.



# Heading into CO<sub>2</sub>-neutral neighbourhoods

The City of the Sun is one of the symbols of sustainable energy – a new neighbourhood development that is fully CO<sub>2</sub>-neutral, largely by making smart use of the sun. The province of Noord-Holland sees solar energy as one of its spearheads.

Solar energy is one of the sustainable energy spearheads of the province of Noord-Holland, with an accent on the built environment, which accounts for some 40% of the energy consumption. The province wants to make buildings self-sufficient energy users. In this respect, solar energy and energy efficiency play a key role.

## Energy and work

The sun currently supplies a very modest 5% of sustainable energy production in the province. All the operational solar power projects produce a total of 83 TJ (terajoule) annually, which helps reduce CO<sub>2</sub> emissions by 5500 tonnes. Moreover, the installation of solar panels also generates employment. It has been estimated that 42 jobs are created for every megawatt of solar panels. So it is easy to see why the province is investing in projects and tools that boost the share of solar energy. Like the subsidy scheme 'Solar Power in Schools' in 2012 that equipped more than a hundred

schools with solar-power units. Or 'Herman the Solar Power Distributor' in which collectively generated solar power is distributed fairly among the residents of apartment buildings, and the SolaRoad in Krommenie, a cycle path that works like a solar panel. There is also a farmer subsidy scheme, 'Replace Asbestos with Solar Panels', and the province provides incentives for housing corporations to purchase solar panels.

## City of the Sun

A much talked-about project is the 'City of the Sun': to the south of Heerhugowaard, bordering the municipalities of Alkmaar and Langedijk, a new urban district is being built with around 3000 homes and a recreational area. All the homes are energy-efficient and use a renewable energy source, specifically the sun. This City of the Sun is CO<sub>2</sub>-neutral: it generates as much renewable energy as it uses for all its functions (living, working and traffic).

The source of inspiration in both the parcelling and architecture, is the sun. Optimum use is made of active and passive solar energy. Eighty per cent of the parcelling of the City of the Sun is in a north-south alignment so that the solar panels are automatically south-facing to enable the best possible solar yield. The active solar energy of 2.45 MW is generated by photovoltaic (PV) solar panels on the roofs of the homes and various other buildings. The solar panels are just one of the measures being taken to realise a CO<sub>2</sub>-neutral neighbourhood. Other measures are the building of energy-efficient homes (known as ISO++ homes) and the erection of three wind turbines in the recreational area. These environmental measures make this neighbourhood a model project both for the Netherlands and abroad.



ENERGY INNOVATION © **BY DUTCH ORIGIN** NOORD-HOLLAND NOORD





10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 29 april 2015 15:29  
**Aan:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter request

Hi 10.2.e

Limburg ook aangeschreven, sta je bij in cc'.  
 Die hebben vriendelijk bedankt. Ze wilden wel 10 2 e introduceren (-;

Ik neem aan dat NHN en NOM wel spreken met Agriport en GSP (10 2 g ).  
 Maar niet echt een voorstander om direct contact op te nemen, want dan kunnen ze waarschijnlijk zelf wel uitrekenen wie het is.

Er is nog geen project op 10 2 g.

Groet,  
 10.2.e

---

**Van:** 10.2.e  
**Verzonden:** woensdag 29 april 2015 12:32  
**Aan:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter request

Ha 10.2.e

Limburg ook aangeschreven?

Wat vindt jij van het idee om telefonisch contact te leggen met Agriport / NHN en NOM / GSP, om aan te geven dat wij bezig zijn met nieuwe NI brede ronde van "Frankrijk", en dat hij zelf contact zal onderhouden met beide terreinontwikkelaars? Nu is het wat vreemd dat we het niet van elkaar weten, maar met hetzelfde project bezig zijn.

Is er al een project op 10 2 g?

Cu,

10.2.e

Verstuurd vanaf mijn iPad

Op 21 apr. 2015 om 15:59 heeft 10.2.e <[10.2.e@rvo.nl](mailto:10.2.e@rvo.nl)> het volgende geschreven:

Beste 10.2.e

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.

Specificaties zijn:

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).

- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie 10.2.g)

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
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.....  
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10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 29 april 2015 16:33  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project

Hi 10.2.e

Thanks for the adjusted presentation.  
Looks great!

Unfortunately not at liberty to tell you more, but we are in direct contact with the company.

Best regards,  
10.2.e

---

**Van:** 10.2.e [redacted]@nhn.nl]  
**Verzonden:** dinsdag 28 april 2015 22:52  
**Aan:** 10.2.e [redacted]  
**CC:** 10.2.e [redacted]  
**Onderwerp:** RE: Mystery datacenter project

Dear 10.2.e

Please find attached a adjusted presentation, including slides about business parks Zevenhuis and Distriport.

I changed the Microsoft name into US datacentre.

Could you tell me more about the background of this lead? Is it through a consultancy firm or directly?

Kind regards,

Met vriendelijke groet,

10.2.e

NHN - Ontwikkelingsbedrijf Noord-Holland Noord NV



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[www.nhn.nl](http://www.nhn.nl)

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kvk: 37123355

Kijk op [www.regiovanhollandsebodem.nl](http://www.regiovanhollandsebodem.nl) of volg ons op [twitter](https://twitter.com/regiovhb): @regiovhb

---

**Van:** 10.2.e [@rvo.nl](mailto:10.2.e@rvo.nl)

**Verzonden:** dinsdag 28 april 2015 10:25

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** RE: Mystery datacenter project

10.2.e

Thank you for the input.

You already did a lot of our work as well with info on taxation and the Netherlands (-;

Looks great.

Just 2 questions:

1. You explicitly mention Microsoft in the sheet (I do not think we as NFIA have approval to mention this, so will discuss with 10.2.e if we can keep this in the presentation. Anyone from the DC world will know this info anyway).
2. You do have a nice slide about the energy innovation park, but I did not see any particular slides about Zevenhuis and Distriport. Is that correct?

Regards,

10.2.e

---

**Van:** 10.2.e [@nhn.nl](mailto:10.2.e@nhn.nl)

**Verzonden:** zaterdag 25 april 2015 21:01

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** RE: Mystery datacenter project

Dear 10.2.e

Please find attached the Powerpoint about additional sites in NHN. Alternatives for AgriportA7 are most likely the Energy Innovation park in Alkmaar and two sites in the area of AgriportA7.  
If you need further information please do not hesitate to contact me.

Although I am on holiday for the next two weeks, I read the email frequently,

Kind regards,

Met vriendelijke groet,

10.2.e

NHN - Ontwikkelingsbedrijf Noord-Holland Noord NV





Comeniusstraat 10  
1817 MS Alkmaar  
[www.nhn.nl](http://www.nhn.nl)

10.2.e  
10.2.e  
10.2.e [@nhn.nl](mailto:10.2.e@nhn.nl)  
kvk: 37123355



Kijk op [www.regiovanhollandsebodem.nl](http://www.regiovanhollandsebodem.nl) of volg ons op [twitter: @regiovhb](https://twitter.com/regiovhb)

Van: 10.2.e [@rvo.nl](mailto:10.2.e@rvo.nl)

Verzonden: dinsdag 21 april 2015 16:02

Aan: 10.2.e

CC: 10.2.e

Onderwerp: Mystery datacenter project

Beste 10.2.e

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.

Het bedrijf heeft aangegeven al bekend te zijn met de locatie Agriport, maar is benieuwd of er nog alternatieve opties beschikbaar zijn.

Specificaties zijn:

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie 10 2 g)

Met vriendelijke groet,

10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

.....  
T: + 10.2.e  
M: + 10.2.e  
10.2.e@nfia.nl  
[www.nfia.nl](http://www.nfia.nl)

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**Van:** 10.2.e  
**Aan:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter request  
**Datum:** woensdag 29 april 2015 17:51:17

49

Ok, eens. Was even vergeten dat we dit onder NDA doen...

Verstuurd vanaf mijn iPhone

Op 29 apr. 2015 om 15:28 heeft 10.2.e <[10.2.e@rvo.nl](mailto:10.2.e@rvo.nl)> het volgende geschreven:

Hi 10.2.e

Limburg ook aangeschreven, sta je bij in cc'.

Die hebben vriendelijk bedankt. Ze wilden wel 10 2 e introduceren (-;

Ik neem aan dat NHN en NOM wel spreken met Agriport en GSP (10 2 g  
10.2.e).

Maar niet echt een voorstander om direct contact op te nemen, want dan kunnen ze waarschijnlijk zelf wel uitrekenen wie het is.

Er is nog geen project op 10 2 g.

Groet,  
10.2.e

---

**Van:** 10.2.e  
**Verzonden:** woensdag 29 april 2015 12:32  
**Aan:** 10.2.e  
**Onderwerp:** Re: Mystery datacenter request

Ha 10.2.e

Limburg ook aangeschreven?

Wat vindt jij van het idee om telefonisch contact te leggen met Agriport / NHN en NOM / GSP, om aan te geven dat wij bezig zijn met nieuwe NI brede ronde van "Frankrijk", en dat hij zelf contact zal onderhouden met beide terreinontwikkelaars? Nu is het wat vreemd dat we het niet van elkaar weten, maar met hetzelfde project bezig zijn.

Is er al een project op 10 2 g?

Cu,

10.2.e

Verstuurd vanaf mijn iPad



Op 21 apr. 2015 om 15:59 heeft **10.2.e**

[@rvo.nl](mailto:10.2.e@rvo.nl)> het volgende geschreven:

Beste **10.2.e**

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.

Specificaties zijn:

- <!--[if !supportLists]--> <!--[endif]-->15-20 hectares
- <!--[if !supportLists]--> <!--[endif]-->Availability of 100 MW  
(readily available or can be connected within 12 months from decision making)
- <!--[if !supportLists]--> <!--[endif]-->Zoning should allow for light industrial use (with the option for a datacenter).
- <!--[if !supportLists]--> <!--[endif]-->Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- <!--[if !supportLists]--> <!--[endif]-->Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- <!--[if !supportLists]--> <!--[endif]-->Renewable power nearby is a plus
- <!--[if !supportLists]--> <!--[endif]-->Square or rectangle site preferred
- <!--[if !supportLists]--> <!--[endif]-->Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie

**10 2 g**

Met vriendelijke groet,

**10.2.e**

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL

P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: **10.2.e**

M: **10.2.e**

[10.2.e@nfia.nl](mailto:10.2.e@nfia.nl)

[www.nfia.nl](http://www.nfia.nl)

**Van:** 10.2.e  
**Aan:** 10.2.e @achilles.nfia.nl"  
**Onderwerp:** Mystery Datacenter - Request to call by 10.2.e  
**Datum:** woensdag 6 mei 2015 12:20:00

50

file

10.2.e

Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

Prinses Beatrixlaan 2, 2595 AL The Hague, P.O. Box 93144, 2509 AC The Hague, [www.nfia.nl](http://www.nfia.nl), 10.2.e@nfia.nl, 10.2.e

**Van:** 10.2.e @google.com]  
**Verzonden:** dinsdag 7 april 2015 14:14  
**Aan:** 10.2.e  
**Onderwerp:**

Hi 10.2.e

I'd like to discuss a specific project. Do you have any slot next tuesday (april 14th) or next thursday (april 16th) to discuss ?

10.2.e

--

10.2.e

Google France  
8 rue de Londres  
75009 Paris - France

+ 10.2.e



**Van:** 10.2.e  
**Aan:** 10.2.e @achilles.nfia.nl  
**Onderwerp:** Mystery datacenter - Call planned April 16th  
**Datum:** woensdag 6 mei 2015 12:22:00

51

file

10.2.e

Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

Prinses Beatrixlaan 2, 2595 AL The Hague, P.O. Box 93144, 2509 AC The Hague, [www.nfia.nl](http://www.nfia.nl), [10.2.e@nfia.nl](mailto:10.2.e@nfia.nl), 10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 15 april 2015 15:05  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Re:

Hi 10.2.e

2.30 tomorrow is still available.  
So let's go for that option.

Till tomorrow  
10.2.e

Verstuurd vanaf mijn iPhone

Op 15 apr. 2015 om 14:53 heeft 10.2.e @google.com> het volgende geschreven:

10.2.e

Can you actually still do the call tomorrow at 2:30 pm ? It would be good to progress actually and we had other issues next week

Let us know

Thanks

On Tue, Apr 14, 2015 at 10:26 AM, 10.2.e @rvo.nl> wrote:

10.2.e

That sounds great, sorry I could not make it today. Next week I still have availability on all days, only Wednesday is quite busy already.

Looking forward to the call.

10.2.e

Verstuurd vanaf mijn iPhone

Op 14 apr. 2015 om 10:15 heeft [10.2.e @google.com](mailto:10.2.e@google.com) <mailto:10.2.e@google.com>> het volgende geschreven:

10.2.e

Let's go for next week then. We'll come back with a good time for us

10.2.e

On Thu, Apr 9, 2015 at 6:09 PM, [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl) <mailto:10.2.e@rvo.nl>> wrote:

Hi 10.2.e

Sorry, Tuesday will not work for me (will be travelling and have meetings all day till late).

If the time is an issue, for Thursday I am available all day, except between 3.30 and 6 pm.

Or alternatively I am available tomorrow afternoon or the whole week of the 20th except for Wednesday.

Regards,  
10.2.e

Van: [10.2.e @google.com](mailto:10.2.e@google.com) <mailto:10.2.e@google.com>]  
Verzonden: donderdag 9 april 2015 17:58  
Aan: [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl)  
CC: [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl)  
Onderwerp: Re: Re:

Hi 10.2.e

Can we do next Tuesday afternoon instead actually ?

10.2.e

On Thu, Apr 9, 2015 at 11:57 AM, [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl) <mailto:10.2.e@rvo.nl>> wrote:

Great, have 2.30 reserved.

Will await your email with dial in details.

Van: [10.2.e @google.com](mailto:10.2.e@google.com) <mailto:10.2.e@google.com>]  
Verzonden: donderdag 9 april 2015 11:54

Aan: [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl)  
Onderwerp: Re: Re:

Ok, let's do 2:30 pm

On Thu, Apr 9, 2015 at 11:48 AM, [10.2.e @rvo.nl](mailto:10.2.e@rvo.nl)



10.2.e @rvo.nl <mailto:10.2.e @rvo.nl>> wrote:  
Hi 10.2.e

3 pm would work for me.

However I have a meeting at 4 pm I have to travel to.  
So if we could make it a little bit earlier, I would have more time available  
(for instance 2 pm or 2.30 pm).

Regards,  
10.2.e

Van: 10.2.e  
[mailto:10.2.e @google.com <mailto:10.2.e @google.com>]  
Verzonden: donderdag 9 april 2015 11:41  
Aan: 10.2.e  
Onderwerp: Re: Re:

Hi 10.2.e

would 3 pm next thursday work for you ? I'll circulate dial in details for you

10.2.e

On Wed, Apr 8, 2015 at 4:06 PM, 10.2.e  
@rvo.nl <mailto:10.2.e @rvo.nl>> wrote:  
10.2.e

Thursday 16th would work well for me.  
Do you have a specific time that would suit you?

I can call you (and try to call 10.2.e in if available at that time)

Best regards,

10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag - NL

.....  
T: + 10.2.e  
M: + 10.2.e  
10.2.e @nfia.nl <mailto:10.2.e @nfia.nl>  
[www.nfia.nl](http://www.nfia.nl) <<http://www.nfia.nl>>

Van: 10.2.e  
Verzonden: woensdag 8 april 2015 14:37

Aan: 10.2.e  
CC: 10.2.e  
Onderwerp: Re:

10.2.e@nfia.nl<mailto:10.2.e@nfia.nl>, or the cc address

Looking forward to work with you again!

10.2.e

Verstuurd vanaf mijn iPhone

Op 8 apr. 2015 om 11:22 heeft 10.2.e  
10.2.e@google.com<mailto:10.2.e@google.com>> het volgende  
geschreven:

10.2.e

I am generally quite available until end of week so we could have a quick call then. I'll wait for your call when it is convenient for you

10.2.e

On Tue, Apr 7, 2015 at 2:34 PM, 10.2.e  
@rvo.nl<mailto:10.2.e@rvo.nl>> wrote:  
Hey 10.2.e

Good to hear from you. Hope all is well!?

My 2nd child is about to be born, so scheduling appointments is difficult at this moment.

Could I call you this afternoon?

Best,

10.2.e

Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

Prinses Beatrixlaan 2, 2595 AL The Hague, P.O. Box 93144, 2509 AC The Hague, [www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>>,

10.2.e

Van: 10.2.e  
[mailto:10.2.e@google.com<mailto:10.2.e@google.com>]  
Verzonden: dinsdag 7 april 2015 14:14  
Aan: 10.2.e  
Onderwerp:

Hi 10.2.e

I'd like to discuss a specific project. Do you have any slot next tuesday (april



14th) or next thursday (april 16th) to discuss ?

10.2.e

--

10.2.e

Google France  
8 rue de Londres  
75009 Paris - France

± 10.2.e

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10.2.e

Google France  
8 rue de Londres  
75009 Paris - France

+

10.2.e

**Van:** 10.2.e  
**Aan:** 10.2.e @achilles.nfia.nl"  
**Onderwerp:** Mystery Datacenter - Draft request for site offers  
**Datum:** woensdag 6 mei 2015 12:22:00

52

file

10.2.e

Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

Prinses Beatrixlaan 2, 2595 AL The Hague, P.O. Box 93144, 2509 AC The Hague, [www.nfia.nl](http://www.nfia.nl), [10.2.e@nfia.nl](mailto:10.2.e@nfia.nl), 10.2.e

---

**Van:** 10.2.e  
**Verzonden:** maandag 20 april 2015 15:53  
**Aan:** 10.2.e  
**Onderwerp:** Mystery/Mystery (-;

Hi 10.2.e

Onderstaande email wil ik sturen aan:  
LIOF, BOM, IMPULS, OOST, Flevoland, NOM (inclusief vermelding dat Eemshaven al bekend is) en IQ.  
NHN ook doen?

Akkoord met onderstaande email:

Beste ....

Graag wil ik vragen of je kansen zien in jouw regio voor een datacenterproject.

Specificaties zijn:

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should be ready for a datacenter or should be able to arrange this in short time.
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so specific volumes or quality mentioned)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie

10 2 g



Met vriendelijke groet,

10.2.e

---

**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL

P.O. Box 93144 | 2509 AC | Den Haag – NL

---

**T:** [10.2.e](tel:10.2.e)

**M:** [10.2.e](tel:10.2.e)

[10.2.e@nfia.nl](mailto:10.2.e@nfia.nl)

[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 26 mei 2015 18:41  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter

Hi 10.2.e

10 2 g heeft interesse gewekt.

Om definitief op de shortlist te komen voor de NL locaties hebben ze een aantal aanvullende vragen.

Ze hebben de informatie binnen een week nodig. Denk je dat dat te doen is?

We need to clarify the distance between the substation 10 2 g t and the site , and how much work and time it would require to connect the site at 110 kV . Also,we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months.

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: + 10.2.e

M: + 10.2.e

10.2.e [@nfia.nl](mailto:10.2.e@nfia.nl)

[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e @omfl.nl>  
**Verzonden:** woensdag 27 mei 2015 09:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery Datacenter

Beste 10.2.e,

Ik ga het voorleggen.  
 Je hoort later van mij.

Best Regards,

10.2.e

*Flevoland Development Agency*



Ontwikkelingsmaatschappij Flevoland bv  
*Wij werken aan Flevoland*

T + 10.2.e | E 10.2.e@omfl.nl | W www.omfl.nl | www.omfl.org | www.omfl.org/china | Het Ravelijn 1, 8233 BR Lelystad The Netherlands



**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 26 mei 2015 18:41  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter

H 10.2.e

10.2.g heeft interesse gewekt.

Om definitief op de shortlist te komen voor de NL locaties hebben ze een aantal aanvullende vragen.

Ze hebben de informatie binnen een week nodig. Denk je dat dat te doen is?

We need to clarify the distance between the substation 10.2.g and the site, and how much work and time it would require to connect the site at 110 kV. Also, we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months.

Met vriendelijke groet,

10.2.e



10.2.e

.....  
**Netherlands Foreign Investment Agency**  
Ministry of Economic Affairs  
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P.O. Box 93144 | 2509 AC | Den Haag – NL

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10.2.e

**Van:** 10.2.e @omfl.nl>  
**Verzonden:** woensdag 27 mei 2015 10:10  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery Datacenter

Beste 10.2.e

Na overleg met de vrienden van de Gemeente hebben we besloten om de handschoen op te pakken. Gaat het alleen om de twee vragen in je mailtje of komt er een volledige questionnaire.

Best Regards,

10.2.e

*Flevoland Development Agency*



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*Wij werken aan Flevoland*

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**Van:** 10.2.e @rvo.nl]  
**Verzonden:** dinsdag 26 mei 2015 18:41  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter

Hi 10.2.e

10 2 g heeft interesse gewekt.

Om definitief op de shortlist te komen voor de NL locaties hebben ze een aantal aanvullende vragen.

Ze hebben de informatie binnen een week nodig. Denk je dat dat te doen is?

We need to clarify the distance between the substation 10 2 g and the site , and how much work and time it would require to connect the site at 110 kV . Also,we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months.

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

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P.O. Box 93144 | 2509 AC | Den Haag – NL  
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10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 27 mei 2015 10:26  
**Aan:** 10.2.e (@bom.nl)  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter

Hi 10.2.e

Dank voor het bellen.

Hierbij de vragen die zijn gesteld over 10 2 g

We need more details on power: type of substation to be connected ; distance from site ; estimated timelines to make the connection to the site.

What type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months .

Also we need confirmation if freehold is possible, and whether there is any rule for the business park we would have to abide by.

Kortom, ze willen weten waar de dichtstbijzijnde substations zijn (altijd goed om meerdere te kunnen noemen) en wat de afstanden zijn tot deze substations (goed om ook voltage van de substations te noemen en indien beschikbaar nog de vrije ruimte op de substations). En de verwachte timeline voor het aanleggen van een aansluiting op de substations.

Ook willen ze weten hoeveel water (vers en industrieel) beschikbaar is (te maken binnen 12 maanden).

En ze willen weten of het mogelijk is om te kopen danwel leasen en of er specifieke regels van het industriepark zelf zijn.

Groet,

10.2.e

.....  
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10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 27 mei 2015 10:30  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery Datacenter

Hi 10.2.e,

Op dit moment gaat het alleen om de vragen in onderstaande email (voldoende werk om binnen een week te beantwoorden lijkt mij).

Heb helaas geen zicht op de verdere procedure.

Dus zou kunnen dat er later alsnog een questionnaire komt.

Maar voor nu heb ik alleen additionele vragen voor de top 5 locaties in NL gekregen, waaronder 10.2.g dus.

Groet,  
10.2.e

---

**Van:** 10.2.e [mailto:10.2.e@omfl.nl]  
**Verzonden:** woensdag 27 mei 2015 10:10  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery Datacenter

Beste 10.2.e,

Na overleg met de vrienden van de Gemeente hebben we besloten om de handschoen op te pakken. Gaat het alleen om de twee vragen in je mailtje of komt er een volledige questionnaire.

Best Regards,

10.2.e

*Flevoland Development Agency*



Ontwikkelingsmaatschappij Flevoland bv  
*Wij werken aan Flevoland*

---

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 please think about the environment before printing this email

---

**Van:** 10.2.e [redacted]@rvo.nl

**Verzonden:** dinsdag 26 mei 2015 18:41

**Aan:** 10.2.e [redacted]

**CC:** 10.2.e [redacted]

**Onderwerp:** Mystery Datacenter

Hi 10.2.e [redacted]

10 2 g [redacted] heeft interesse gewekt.

Om definitief op de shortlist te komen voor de NL locaties hebben ze een aantal aanvullende vragen.

Ze hebben de informatie binnen een week nodig. Denk je dat dat te doen is?

We need to clarify the distance between the substation 10 2 g [redacted] and the site , and how much work and time it would require to connect the site at 110 kV . Also,we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months.

Met vriendelijke groet,

10.2.e [redacted]

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

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P.O. Box 93144 | 2509 AC | Den Haag – NL

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10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 27 mei 2015 11:35  
**Aan:** 10.2.e (@investinzeeland.com)  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter

Beste 10.2.e

Voor het mystery datacenter is er in NL een top 5 van locaties gekozen.  
De locatie 10 2 g zit hierbij. Ze hebben nog wel wat aanvullende vragen, deze zijn:

We need more details on power: type of substation to be connected ; distance from site ; estimated timelines to make the connection to the site.

What type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months .

Also we need confirmation if freehold is possible, and whether there is any rule for the business park we would have to abide by.

Kortom, ze willen weten waar de dichtstbijzijnde substations zijn (altijd goed om meerdere te kunnen noemen) en wat de afstanden zijn tot deze substations (goed om ook voltage van de substations te noemen en indien beschikbaar nog de vrije ruimte op de substations). En de verwachte timeline voor het aanleggen van een aansluiting op de substations.

Ook willen ze weten hoeveel water (vers en industrieel) beschikbaar is (te maken binnen 12 maanden).

En ze willen weten of het mogelijk is om te kopen danwel leasen en of er specifieke regels van het industriepark zelf zijn.

Daarnaast zouden ze graag meer informatie krijgen over de zonering van de locatie en de vraagprijs.

Denk je dat je binnen 2 weken hierop antwoorden kan hebben?

Alvast veel dank,

10.2.e

.....  
**Netherlands Foreign Investment Agency**  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL

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10.2.e @nfia.nl

[www.nfia.nl](http://www.nfia.nl)

10.2.e

**Van:** 10.2.e  
**Verzonden:** donderdag 28 mei 2015 16:34  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project

10.2.e

Hierbij terugkoppeling over het aanbod van het Westpoort terrein.  
 Bedrijf is teruggekomen met een top 5 lijst, daar staat Westpoort niet bij.

Ze hebben alleen een algemene uitleg gegeven over de afgevalen sites:  
 The sites off the list were just not as good as the 5 we look at for a variety of reasons : many sites are small, closed, permitted height too low or infrastructure is not very available for the level we need

Sorry, mooier kan ik het niet maken.

Groet,  
 10.2.e

---

**Van:** 10.2.e [mailto:10.2.e@nom.nl]  
**Verzonden:** dinsdag 28 april 2015 14:49  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter project

10.2.e

Hierbij de aangepaste presentatie van Groningen Westpoort tbv het Mystery Data Center Project.

Het bestand is in pdf.formaat verzonden, want het is 'in normale opmaak' ruim 30MB.

Ik ga nu uit de lucht tot 7/5 ivm vakantie in Turkije. 10 2 e

Mvg,  
 10.2.e

---

**Van:** 10.2.e [mailto:10.2.e@rvo.nl]  
**Verzonden:** dinsdag 21 april 2015 16:01  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter project

Beste 10.2.e

Graag wil ik vragen of je kansen ziet in jouw regio voor een datacenterproject.  
 Het bedrijf geeft aan dat ze al bekend zijn met de locatie Eemshaven, dus niet nodig om die informatie op te nemen.  
 Maar ze hebben wel interesse in alternatieven in de regio.

Specificaties zijn:  
 - 15-20 hectares

- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Ik hoor graag of jullie geschikte greenfield locaties beschikbaar hebben voor dit project (zo ja, ontvang ik ook graag basic info op Holland Branding format, zie 10 2 g

Met vriendelijke groet,

10.2.e

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

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10.2.e

**Van:** 10.2.e  
**Verzonden:** vrijdag 29 mei 2015 12:02  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery Datacenter

10.2.e

From experience I think I can already answer your questions:

**Electricity:**

Typically this will be the peak demand. From experience we know they will never start directly with the full amount (maybe they will never even reach the full amount).

However not having the 100 MW available (or possible to be made available within 12 months) will mean that you do not match their minimal criteria.

So most important is to have certainty if the 100 MW can be available in time (If not directly available I would suggest to give a time schedule on how you think the expansion of MW can be build up). Even better would be if you can give an indication of the availability, more is better in this case.

**Water Supply:**

In these cases they mostly do not have a design ready. So the more options you have, the more flexibility in design the company has.

So limited availability of water will not necessarily knock you off the short list. However it will make you less attractive, because less flexibility in design could mean additional costs.

In short, they are looking at what is/or could be made available with regards to sorts and quantity of water, so they can adjust their design. The more options you have, the better.

Regards,

10.2.e

---

**Van:** 10.2.e [redacted]@nhn.nl  
**Verzonden:** vrijdag 29 mei 2015 11:29  
**Aan:** 10.2.e [redacted]  
**CC:** 10.2.e [redacted]  
**Onderwerp:** RE: Mystery Datacenter

Dear 10.2.e,

We are working on the details of the 10 2 g [redacted]. A few questions

**Electricity:**

- The availability of 100 MW, Is this a peak of continues demand of power?
- The full capacity of 100 MW must be immediately available or in stages in the future?

**Water supply:**

- What is the specific need of water? Tap, industrial or surface water?
- Are there specifications in water demand available: volumes/ temperature of the water?

Could you please forward these and provide us with more details,

Kind regards,

Met vriendelijke groet,

10.2.e

NHN - Ontwikkelingsbedrijf Noord-Holland Noord NV



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[www.nhn.nl](http://www.nhn.nl)

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10.2.e  
10.2.e [@nhn.nl](mailto:10.2.e@nhn.nl)  
kvk: 37123355



Kijk op [www.regiovanhollandsebodem.nl](http://www.regiovanhollandsebodem.nl) of volg ons op twitter: @regiovhb

---

Van: 10.2.e [@rvo.nl](mailto:10.2.e@rvo.nl)

Verzonden: woensdag 27 mei 2015 11:41

Aan: 10.2.e

CC: 10.2.e

Onderwerp: Mystery Datacenter

Beste 10.2.e

Voor het mystery datacenter project heb ik een top 5 met shortlisted locaties in NL teruggekregen. De locatie 10 2 g zit daarbij. Er zijn nog wel een aantal vragen, deze zijn:

As the 150 kV substation is on the other side of the street, it would be good to know how much capacity is available there, and if there is any bay in the substation available for a customer . We need more information on available water supply, as well as details on asking price for freehold

Kortom, ze zoeken informative over de beschikbare capaciteit and beschikbare bays op het 150 KV substation. Daarnaast willen ze weten hoeveel water (vers en industrieel) er beschikbaar is danwel binnen 12 maanden beschikbaar kan worden gemaakt.

Tot slot gaat de vraag over de mogelijkheden voor koop danwel huur en wat de vraagprijs is.

Denk je dat je hier antwoorden op kan krijgen binnen 2 weken?

Alvast veel dank,

10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs

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P.O. Box 93144 | 2509 AC | Den Haag – NL

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10.2.e

**Van:** 10.2.e  
**Verzonden:** dinsdag 23 juni 2015 18:00  
**Aan:** 10.2.e@achilles.nfia.nl  
**CC:** 10.2.e@nfia.com; 10.2.e  
**Onderwerp:** Mystery Datacenter - draft fft schedule for July 2th

For files

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**Van:** 10.2.e  
**Verzonden:** dinsdag 23 juni 2015 17:53  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Alternative datacenter locations in the Netherlands

10.2.e

Herewith a short suggestion for a schedule, please let me know if this would work for you.

10.30 – 11.30 meeting with municipality  
 11.30 – 12.15 meeting with Tennet (grid provider)  
 12.15 – 13.00 meeting with Vitens for discussion on water  
 13.00 – 13.30/14.00 site visit (+optional visit to the nearby windmill park)

Can you let me know your travel details (mode of transport, when and where do you arrive/depart)?  
 That helps to make your schedule as effective as possible. As said, we are more than happy to also coordinate timeslots with Agriport and provide the transport.

After your feedback on the travel suggestion and the schedule I will confirm the meetings with the people involved.

Regards,

10.2.e

**Van:** 10.2.e@google.com]  
**Verzonden:** vrijdag 19 juni 2015 21:30  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

10.2.e

Thank you for all the information so far. We have been digesting it, and think we are in a position to visit both 10.2.g and Agriport sites. We are planning on visiting both of these sites on Thursday 2nd July.

If we could arrange a visit of the 10.2.g site and a meeting with municipality, power and other relevant bodies in morning around 10.30-11am.

As 10.2.e previously mentioned we have a direct contact at Agriport, and we will arrange a separate meeting with them in the afternoon.

Please could you confirm that this date works for you.

Many Thanks,

10.2.e

On 11 June 2015 at 05:19, 10.2.e <[10.2.e@rvo.nl](mailto:10.2.e@rvo.nl)> wrote:  
10.2.e

Herewith the information for site 10.2.g.  
Please see below text, unfortunately they have to admit not to have one site of 20 hectares.  
Just be complete I do sent you the info.

Best regards,  
10.2.e

The largest plot available now is 10.1.c at the site. A height of 40 meters is allowed here.

The land on 10.2.g is property of the adjoining sugar factory of 10 2 g. The site is meant to develop into a AgriFood / Biobased cluster of companies and institutes. Other types of industries are only allowed to settle here if there is strong symbiosis and / or cooperation with the companies on the site and / or 10 2 g / 10 2 g and / or the adjoining large-scale glasshouse area (10 2 g) of vegetable growers.

In this case the symbiosis should be looked for in supplying heat to the planned residual heat system (60-70 degrees C) with the sugar factory and the glass houses. This is complex but the management of 10.2.g proposes to discuss this directly with your potential investor.

There seem to be interesting green energy possibilities in addition to the residual heat system: wind turbines are in place and could possibly be expanded; 10 2 g has a biogas plant in place.

This has a bearing on the cooling water issue as well: there are many possibilities but a connection to the other factories / companies / glass houses will be required. There are no specific requirements for cooling water until a level of 10.1.c

Electricity:

When more than 10.1.c is required, Enexis is no longer the supplier but Tennet takes its place, the national network company. In a growth model it would be possible that Enexis starts with a smaller station that will be replaced once the limit is reached. Enexis supplies at 10.1.c; Tennet potentially at 10.1.c. A connection at that level will have to be built (even though the cables are already there and a 10.1.c station is in place).

Expectations are that your client's timeline can be met.

The only 10.1.c station now is located at the glass houses terrain. The shortest route is 10.1.c. A redundant second route can be developed. If a second station is required, Roosendaal is closest at 10 kms. Plans are in place for a possible new 10.1.c route passing by 10 2 g at 4-5 kms.

Ownership of the land:

The land at the site can be bought, provided that the symbiosis / cooperation requirement can be fulfilled. Companies settling down on 10.2.g will have to join the companies' association of the site and pay the yearly fees.

Summarizing:

We feel that if the potential investor is seriously also considering this location as a possibility, a meeting with management of 10.2.g would be valuable. There may be interesting possibilities for synergy, especially in the field of energy and cooling, but they have to be discussed in more detail with relevant specialists.

This location is probably not the easiest for a data center but could prove to be a surprise if there are possibilities for cooperation and sharing of resources / residual streams.

10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: + 10.2.e  
M: + 10.2.e  
10.2.e@nfia.nl<mailto:10.2.e@nfia.nl>  
[www.nfia.nl](http://www.nfia.nl)<blocked::http://www.nfia.nl/>

Verstuurd vanaf mijn iPad

Op 26 mei 2015 om 13:42 heeft 10.2.e  
@google.com<mailto:10.2.e @google.com>> het volgende geschreven:

10.2.e

As promised, more detailed feedback. At this point, we'd like to focus our exploration on 5 sites listed below, and please find our questions for each site after

1. Agriport  
10.2.g

1. Agriport : we have a direct discussion. No further action needed from NFIA

10.2.g : if you remember i visited the site in 2012. Don't mention that to them though. 10.2.g . IT seems the new substation 10.2.g could help. We need to clarify the distance between this substation and the site , and how much work and time it would require to connect the site at 10.1.c . Also,we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months

10.2.g

We need more details on power :type of substation to be connected ; distance from site ; estimated timelines to make the connection to the site. Also we need to know more about water : same as above , what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months . Also we need confirmation freehold is possible, and whether there is any rule for the business park we would have to abide by



10.2.g

Same question as above from 10.2.g on power and water. More information on zoning, land asking price, ..etc would be helpful too

10.2.g

As the 10.1.c substation is on the other side of the street, it would be good to know how much capacity is available there, and if there is any bay in the substation available for a customer . We need more information on available water supply, as well as details on asking price for freehold

I would hope you can get this info for site 2 ( 10.2.g ) within a week, and the sites #3,4,5 within two weeks. Does that sound reasonable ?

LEt me know if any question

10.2.e

On Thu, May 21, 2015 at 6:19 PM, 10.2.e  
@rvo.nl<mailto:10.2.e @rvo.nl>> wrote:  
10.2.e

Completely agreement with you that the power Information for most of the sites is scarce (probably because these sites have never before been asked for information regarding data center activities).

Your suggestion to go in depth for a selection of the sites sounds like a plan.  
Let me know the questions per site and we will work from there (think it will be easier for sites to put more work into the proposal once they are on a "short" list.

This weekend will be a long weekend due to Whitsun. So response may take slightly longer next week.

Regards,

10.2.e

.....  
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Ministry of Economic Affairs  
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P.O. Box 93144 | 2509 AC | Den Haag – NL  
.....

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10.2.e@nfia.nl<mailto:10.2.e@nfia.nl><mailto:10.2.e@nfia.nl><mailto:10.2.e@nfia.nl>>  
[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>><blocked:<http://www.nfia.nl/>>

Verstuurd vanaf mijn iPad

Op 21 mei 2015 om 17:44 heeft 10.2.e  
@google.com<mailto:10.2.e @google.com><mailto:10.2.e @google.com<mailto:10.2.e @google.com>>> het volgende geschreven:

10.2.e

thanks for following up . We are still reviewing

That said, the amount of info, especially on power, is a bit sparse, so it is not easy to go through it.

We'll come back to you tomorrow with sites worth asking for more info, especially on the power and we can discuss it more at depth next week

10.2.e

On Mon, May 18, 2015 at 5:47 PM, 10.2.e

<[redacted]@rvo.nl><mailto:[redacted]@rvo.nl><mailto:[redacted]@rvo.nl><mailto:[redacted]@rvo.nl>>> wrote:

Hi 10.2.e

Just checking in to hear if you had time to review the options we have send.

Do the below description and subsequently the properties we have send match your requirements?

Would be great to get a first short response.

A next step could be to set up a call again to discuss how to proceed.

Regards,

10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL

.....  
T: + [redacted] 10.2.e  
M: + [redacted] 10.2.e  
10.2.e@nfia.nl<mailto:10.2.e@nfia.nl><mailto:10.2.e@nfia.nl><mailto:10.2.e@nfia.nl><mailto:10.2.e@nfia.nl>>  
[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>>

Van: 10.2.e  
[mailto:10.2.e@google.com<mailto:10.2.e@google.com><mailto:10.2.e@google.com><mailto:10.2.e@google.com>>]

Verzonden: maandag 4 mei 2015 9:01

Aan: 10.2.e

CC: 10.2.e

Onderwerp: Re: Alternative datacenter locations in the Netherlands

Thanks 10.2.e

We'll review and come back to you

10.2.e

On May 1, 2015 16:43, 10.2.e  
<[redacted]@rvo.nl><mailto:[redacted]@rvo.nl><mailto:[redacted]@rvo.nl><mailto:[redacted]@rvo.nl>>> wrote:

Dear 10.2.e

Based on our call I have made a short summary and requested our different regional partners to come up

with potential locations (excluding the Eemshaven and Agriport locations).

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Find attached the first proposals of 5 regions in the Netherlands.

Since this is a very early stage, we have requested initial information. At any time we can look more into depth at one or more preferred sites.

In the course of the next weeks I hope to send you another proposal of the 10.2.g area (including the 10.2.g site).

I suggest that after I have sent this proposal, we schedule a call to go through all options and discuss how to proceed (with the locations of your interest).

Have a great weekend ahead.

Best regards,

10.2.e

.....  
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Ministry of Economic Affairs  
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P.O. Box 93144 | 2509 AC | Den Haag – NL

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[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>><<http://www.nfia.nl>>

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10.2.e

Google France  
8 rue de Londres  
75009 Paris - France

+ 10.2.e

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10.2.e

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10.2.e

Global infrastructure |

10.2.e

[@google.com](mailto:10.2.e@google.com) |

+

10.2.e

10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 24 juni 2015 12:08  
**Aan:** 10.2.e@achilles.nfia.nl  
**CC:** 10.2.e  
**Onderwerp:** FW: Mystery datacenter - 10.2.g program

For files

10.2.e is helaas op vakantie.  
Hij regelt een vervanger namens Tennet.

---

**Van:** 10.2.e [mailto:10.2.e@omfl.nl]  
**Verzonden:** woensdag 24 juni 2015 11:48  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery data 10.2.g

Beste 10.2.e

Onderstaand de (potentiële) deelnemers aan de bijeenkomst op 2 juli aanstaande

**Gemeente Noordoostpolder:**

10.2.e

10.2.e

10.2.e

**Vitens:**

10.2.e

**Tennet:**

???????

**Flevoland Development agency:**

10.2.e

Al de deelnemers zijn op de hoogte en kunnengevraagd worden om aan te schuiven.  
Alleen Tennet is nog een vraagteken. Heb jij al nws?

Best Regards,

10.2.e





Ontwikkelingsmaatschappij Flevoland bv  
*Wij werken aan Flevoland*

---

T+ [redacted] 10.2.e | E [10.2.e@omfl.nl](mailto:10.2.e@omfl.nl) | W [www.omfl.nl](http://www.omfl.nl)  [www.omfl.org](http://www.omfl.org)  [www.omfl.org/china](http://www.omfl.org/china) | Het Ravelijn 1, 8233 BR  
Lelystad The Netherlands

 please think about the environment before printing this email

10.2.e

**Van:** 10.2.e  
**Verzonden:** woensdag 24 juni 2015 17:07  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery data 10.2.g

10.2.e

Ik krijg zojuist bericht van onze Mystery Datacenter vrienden dat het bezoek wegens andere urgente issues niet door kan gaan op 2 juli.

Ze zijn van plan om nog wel in juli op bezoek te komen, nieuwe datum volgt nog.

Excuses voor dit aan/afmelden op korte termijn, maar helaas kunnen we er niets anders van maken.

Groet,

10.2.e

---

**Van:** 10.2.e [omfl.nl]  
**Verzonden:** woensdag 24 juni 2015 11:48  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery data 10.2.g

Beste 10.2.e,

Onderstaand de (potentiële) deelnemers aan de bijeenkomst op 2 juli aanstaande

**Gemeente Noordoostpolder:**

10.2.e

10.2.e

10.2.e

**Vitens:**

10.2.e

**Tennet:**

???????

**Flevoland Development agency:**

10.2.e

Al de deelnemers zijn op de hoogte en kunnengevraagd worden om aan te schuiven.

Alleen Tennenet is nog een vraagteken. Heb jij al nws?

Best Regards,

10.2.e

*Flevoland Development Agency*



Ontwikkelingsmaatschappij Flevoland bv  
*Wij werken aan Flevoland*

---

T + 10.2.e | [10.2.e@omfl.nl](mailto:10.2.e@omfl.nl) | **W** [www.omfl.nl](http://www.omfl.nl)  [www.omfl.org](http://www.omfl.org)  [www.omfl.org/china](http://www.omfl.org/china) | Het Ravelijn 1, 8233 BR  
Lelystad The Netherlands



please think about the environment before printing this email



10.2.e

**Van:** [redacted] 10.2.e [redacted]@noordoostpolder.nl>  
**Verzonden:** donderdag 25 juni 2015 08:53  
**Aan:** [redacted] 10.2.e  
**CC:** [redacted] 10.2.e  
**Onderwerp:** RE: Mystery data [redacted] 10.2.g

Geachte heren,

Geen probleem, wij maken op een ander tijdstip graag tijd voor deze delegatie.

Met vriendelijke groet,

[redacted] 10.2.e



**Gemeente Noordoostpolder**

Postbus 155, 8300 AD

Emmeloord

t: + [redacted] 10.2.e

e:

[redacted] 10.2.e @noordoostpolder.nl

w: [www.noordoostpolder.nl](http://www.noordoostpolder.nl)

Werkdagen: ma, di, wo, do, vr

---

**Van:** [redacted] 10.2.e [redacted]@rvo.nl]  
**Verzonden:** woensdag 24 juni 2015 17:07  
**Aan:** [redacted] 10.2.e  
**CC:** [redacted] 10.2.e  
**Onderwerp:** RE: Mystery data [redacted] 10.2.g

[redacted] 10.2.e

Ik krijg zojuist bericht van onze Mystery Datacenter vrienden dat het bezoek wegens andere urgente issues niet door kan gaan op 2 juli.

Ze zijn van plan om nog wel in juli op bezoek te komen, nieuwe datum volgt nog.

Excuses voor dit aan/afmelden op korte termijn, maar helaas kunnen we er niets anders van maken.

Groet,

[redacted] 10.2.e

---

**Van:** [redacted] 10.2.e [redacted]@omfl.nl]  
**Verzonden:** woensdag 24 juni 2015 11:48  
**Aan:** [redacted] 10.2.e  
**CC:** [redacted] 10.2.e  
**Onderwerp:** Mystery data [redacted] 10.2.g

Beste [redacted] 10.2.e

Onderstaand de (potentiële) deelnemers aan de bijeenkomst op 2 juli aanstaande

**Gemeente Noordoostpolder:**

10.2.e

10.2.e

10.2.e

**Vitens:**

10.2.e

**Tennet:**

???????

**Flevoland Development agency:**

10.2.e

Al de deelnemers zijn op de hoogte en kunnengevraagd worden om aan te schuiven.  
Alleen Tennet is nog een vraagteken. Heb jij al nws?

Best Regards,

10.2.e

**Flevoland Development Agency**



Ontwikkelingsmaatschappij Flevoland bv  
Wij werken aan Flevoland

---

T+ 10.2.e | E 10.2.e@omfl.nl | W www.omfl.nl | www.omfl.org | www.omfl.org/china | Het Ravelijn 1, 8233 BR Lelystad The Netherlands



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10.2.e

**Van:** 10.2.e  
**Verzonden:** vrijdag 26 juni 2015 11:56  
**Aan:** 10.2.e@achilles.nfia.nl  
**CC:** 10.2.e  
**Onderwerp:** Mystery Datacenter - new FFT scheduled for 15 July

For files

**Van:** 10.2.e [mailto:10.2.e@google.com]  
**Verzonden:** donderdag 25 juni 2015 19:12  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

Hi 10.2.e

We are now looking at a visit to both the 10.2.g and Agriport site on the Wednesday 15th July; with the same itinerary, visiting the 10.2.g site in the morning and Agriport site in the afternoon.

I appreciate the schedule you created previously, however we (as ever) want to make the most of being in the region, so there is a lot to squeeze in. Ideally, can I suggest an initial visit of the site around 11am immediately followed by a combined 2-2.5 hour meeting with all relevant bodies (Tennet, Vitens and Municipality) in one room.

We have yet to make travel arrangements, but we will be flying into Amsterdam around 10am and will be driving.

Many Thanks,

10.2.e

On 24 June 2015 at 17:12, 10.2.e [mailto:10.2.e@rvo.nl] wrote:

Hi 10.2.e

No problem and thanks for letting us know in time.

I have cancelled the meetings for July 2th and informed all parties that we are planning a trip later in July.

Let us know when you have a new visit date, we are looking forward to meet you here and set the meetings at both sites.

Regards,

10.2.e

**Van:** [redacted] 10.2.e [redacted]@google.com]

**Verzonden:** woensdag 24 juni 2015 17:01

**Aan:** [redacted] 10.2.e

**CC:** [redacted] 10.2.e

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

Hi [redacted] 10.2.e

Apologies for not being in touch sooner. Unfortunately we have had some other pressing priorities that have come up, and as a result we won't be able to attend next week. However we will be looking to reschedule both site visits at Agriport and [redacted] 10.2.g for later in July. I will keep you informed when I know something more concrete.

Thanks,

[redacted] 10.2.e

On 23 June 2015 at 17:53, [redacted] 10.2.e [redacted]@rvo.nl> wrote:

[redacted] 10.2.e

Herewith a short suggestion for a schedule, please let me know if this would work for you.

10.30 – 11.30 meeting with municipality

11.30 – 12.15 meeting with Tennet (grid provider)

12.15 – 13.00 meeting with Vitens for discussion on water

13.00 – 13.30/14.00 site visit (+optional visit to the nearby windmill park)

Can you let me know your travel details (mode of transport, when and where do you arrive/depart)?

That helps to make your schedule as effective as possible. As said, we are more than happy to also coordinate timeslots with Agriport and provide the transport.

After your feedback on the travel suggestion and the schedule I will confirm the meetings with the people involved.

Regards,

10.2.e

**Van:** 10.2.e [mailto:10.2.e@google.com]

**Verzonden:** vrijdag 19 juni 2015 21:30

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

10.2.e

Thank you for all the information so far. We have been digesting it, and think we are in a position to visit both 10.2.g and Agriport sites. We are planning on visiting both of these sites on Thursday 2nd July.

If we could arrange a visit of the 10.2.g site and a meeting with municipality, power and other relevant bodies in morning around 10.30-11am.

As 10.2.e previously mentioned we have a direct contact at Agriport, and we will arrange a separate meeting with them in the afternoon.

Please could you confirm that this date works for you.

Many Thanks,

10.2.e

On 11 June 2015 at 05:19, 10.2.e [mailto:10.2.e@rvo.nl] wrote:

10.2.e



Herewith the information for site 4: 10.2.g .

Please see below text, unfortunately they have to admit not to have one site of 20 hectares. Just be complete I do sent you the info.

Best regards,

10.2.e

The largest plot available now is 10.1.c at the site. A height of 10.1.c is allowed here.

The land on 10.2.g is property of the adjoining sugar factory of 10 2 g . The site is meant to develop into a AgriFood / Biobased cluster of companies and institutes. Other types of industries are only allowed to settle here if there is strong symbiosis and / or cooperation with the companies on the site and / or 10 2 g / 10 2 g and / or the adjoining large-scale glasshouse area (10 2 g) of vegetable growers.

In this case the symbiosis should be looked for in supplying heat to the planned residual heat system (60-70 degrees C) with the sugar factory and the glass houses. This is complex but the management of 10.2.g proposes to discuss this directly with your potential investor.

There seem to be interesting green energy possibilities in addition to the residual heat system: wind turbines are in place and could possibly be expanded; 10 2 g has a biogas plant in place.

This has a bearing on the cooling water issue as well: there are many possibilities but a connection to the other factories / companies / glass houses will be required. There are no specific requirements for cooling water until a level of 10.1.c

Electricity:

When more than 10.1.c is required, Enexis is no longer the supplier but Tennet takes its place, the national network company. In a growth model it would be possible that Enexis starts with a smaller station that will be replaced once the limit is reached. Enexis supplies at 10.1.c; Tennet potentially at 10.1.c. A connection at that level will have to be built (even though the cables are already there and a 10.1.c station is in place).

Expectations are that your client's timeline can be met.

The only 10.1.c station now is located at the glass houses terrain. The shortest route is 10.1.c. A redundant second route can be developed. If a second station is required, 10.1.c . Plans are in place for a possible new 10.1.c route passing by 10 2 g at 4-5 kms.

Ownership of the land:

The land at the site can be bought, provided that the symbiosis / cooperation requirement can be fulfilled. Companies settling down on 10.2.g will have to join the companies' association of the site and pay the yearly fees.

Summarizing:

We feel that if the potential investor is seriously also considering this location as a possibility, a meeting with management of 10.2.g would be valuable. There may be interesting possibilities for synergy, especially in the field of energy and cooling, but they have to be discussed in more detail with relevant specialists.

This location is probably not the easiest for a data center but could prove to be a surprise if there are

possibilities for cooperation and sharing of resources / residual streams.

10.2.e

.....  
Netherlands Foreign Investment Agency  
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[www.nfia.nl](http://www.nfia.nl)<blocked::http://www.nfia.nl/>

Verstuurd vanaf mijn iPad

Op 26 mei 2015 om 13:42 heeft 10.2.e  
10.2.e @google.com<mailto:10.2.e @google.com>> het volgende geschreven:

10.2.e

As promised, more detailed feedback. At this point, we'd like to focus our exploration on 5 sites listed below, and please find our questions for each site after

1. Agriport

10.2.g

1. Agriport : we have a direct discussion. No further action needed from NFIA

10.2.g : if you remember i visited the site in 2012. Don't mention that to them though. 10.2.g . IT seems the new substation 10.2.g could help. We need to clarify the distance between this substation and the site , and how much work and time it would require to connect the site at 10.1.c . Also,we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months

10.2.g

We need more details on power :type of substation to be connected ; distance from site ; estimated timelines to make the connection to the site. Also we need to know more about water : same as above , what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months . Also we need confirmation freehold is possible, and whether there is any rule for the business park we would have to abide by

10.2.g

Same question as above from 10.2.g on power and water. More information on zoning, land asking price, ..etc would be helpful too

10.2.g

As the 10.1.c substation is on the other side of the street, it would be good to know how much capacity is available there, and if there is any bay in the substation available for a customer . We need more information on available water supply, as well as details on asking price for freehold

I would hope you can get this info for site 2 ( 10.2.g ) within a week, and the sites #3,4,5 within two weeks. Does that sound reasonable ?

LEt me know if any question

10.2.e

On Thu, May 21, 2015 at 6:19 PM, 10.2.e  
@rvo.nl<mailto: 10.2.e @rvo.nl>> wrote:  
10.2.e

Completely agreement with you that the power Information for most of the sites is scarce (probably because these sites have never before been asked for information regarding data center activities).

Your suggestion to go in depth for a selection of the sites sounds like a plan.  
Let me know the questions per site and we will work from there (think it will be easier for sites to put more work into the proposal once they are on a "short" list.

This weekend will be a long weekend due to Whitsun. So response may take slightly longer next week.

Regards,

10.2.e

.....  
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[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>><blocked::<http://www.nfia.nl/>>

Verstuurd vanaf mijn iPad

Op 21 mei 2015 om 17:44 heeft 10.2.e  
@google.com<mailto: 10.2.e @google.com><mailto: 10.2.e @google.com<mailto: 10.2.e @google.com>>> het volgende geschreven:

10.2.e

thanks for following up . We are still reviewing  
That said, the amount of info, especially on power, is a bit sparse, so it is not easy to go through it.  
We'll come back to you tomorrow with sites worth asking for more info, especially on the power and we can discuss it more at depth next week

10.2.e



On Mon, May 18, 2015 at 5:47 PM, [redacted] 10.2.e  
[redacted] @rvo.nl<mailto:[redacted] 10.2.e [redacted] @rvo.nl><mailto:[redacted] 10.2.e [redacted] @rvo.nl<mailto:[redacted] 10.2.e [redacted] @rvo.nl>>> wrote:  
Hi [redacted] 10.2.e

Just checking in to hear if you had time to review the options we have send.  
Do the below description and subsequently the properties we have send match your requirements?

Would be great to get a first short response.  
A next step could be to set up a call again to discuss how to proceed.

Regards,

[redacted] 10.2.e

.....  
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[www.nfia.nl](http://www.nfia.nl) <<http://www.nfia.nl>>

Van: [redacted] 10.2.e  
[redacted] @google.com<mailto:[redacted] 10.2.e @google.com><mailto:[redacted] 10.2.e @google.com<mailto:[redacted] 10.2.e @google.com>>>

Verzonden: maandag 4 mei 2015 9:01  
Aan: [redacted] 10.2.e  
CC: [redacted] 10.2.e  
Onderwerp: Re: Alternative datacenter locations in the Netherlands

Thanks [redacted] 10.2.e

We'll review and come back to you

[redacted] 10.2.e

On May 1, 2015 16:43, "[redacted] 10.2.e  
[redacted] @rvo.nl<mailto:[redacted] 10.2.e [redacted] @rvo.nl><mailto:[redacted] 10.2.e [redacted] @rvo.nl<mailto:[redacted] 10.2.e [redacted] @rvo.nl>>> wrote:  
Dear Francois,

Based on our call I have made a short summary and requested our different regional partners to come up with potential locations (excluding the Eemshaven and Agriport locations).

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision

making)

- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Find attached the first proposals of 5 regions in the Netherlands.

Since this is a very early stage, we have requested initial information. At any time we can look more into depth at one or more preferred sites.

In the course of the next weeks I hope to send you another proposal of the [redacted] 10.2.g area (including the [redacted] 10.2.g site).

I suggest that after I have sent this proposal, we schedule a call to go through all options and discuss how to proceed (with the locations of your interest).

Have a great weekend ahead.

Best regards,

[redacted] 10.2.e

.....  
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10.2.e

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10.2.e

Global infrastructure

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@google.com

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10.2.e

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10.2.e | Global infrastructure | 10.2.e @google.com | + 10.2.e

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10.2.e

**Van:** 10.2.e @google.com>  
**Verzonden:** vrijdag 10 juli 2015 15:16  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

Thanks 10.2.e

I appreciate the lengths you go to to keep this under a 'shroud of mystery' :)

No names, no company... that suits us perfectly.

Looking forward to Wednesday.

Thanks,

10.2.e

On 10 July 2015 at 14:06, 10.2.e @rvo.nl> wrote:

Hi 10.2.e

Thank you for the quick reply.

The Address is: 10.2.g

Good to have again confirmation that the project is confidential for the other parties.

We have not informed them about your names or the company (internally we have referred to the "mystery datacenter").

Looking forward to meet you on Wednesday.

Regards,

10.2.e

**Van:** 10.2.e @google.com]  
**Verzonden:** vrijdag 10 juli 2015 14:59



Aan: 10.2.e  
CC: 10.2.e  
Onderwerp: Re: Alternative datacenter locations in the Netherlands

Hi 10.2.e

Myself and 10.2.e will be attending next week. The schedule looks good from our side. Do you have an address for the town hall?

As i'm sure you are aware, and I stress this now, in the interests of confidentiality we do not want other parties aside from you to know who we are.

Look forward to seeing you next Wednesday

Thanks,

10.2.e

On 10 July 2015 at 13:48, 10.2.e @rvo.nl> wrote:

10.2.e

Can you let me know who will be joining you for the trip this Wednesday?

Attached you will find the schedule for the day including all the names of people that will join the meeting.

We have scheduled to meet at the town hall, 10.2.g, at 11 AM and then drive to the site.

Let me know if this schedule is ok or if you would like to see changes.

Looking forward to meet you on Wednesday and do let me know if there is anything we can help you with (for instance transportation or directions).

Best regards,

10.2.e

.....  
**Netherlands Foreign Investment Agency**

Ministry of Economic Affairs

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**Van:** 10.2.e [@google.com](mailto:10.2.e@google.com)]

**Verzonden:** woensdag 1 juli 2015 11:21

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

10.2.e

I completely agree, although in the interests of confidentiality we may be a little bit vague and ask vendors to provide worst case / best case scenarios. Please see my comments in red below:

In addition could you please confirm who will be attending this meeting from Tennet.

Looking forward to meeting you soon

Thanks,

10.2.e

On 30 June 2015 at 16:03, 10.2.e @rvo.nl> wrote:

Hi 10.2.e

The municipality, Vitens and Tennet are confirmed for the 15th.

I think it will help to make the meeting more effective if the municipality, Vitens and Tennet can prepare themselves.

Would you have information available for them:

- In general about planning and possible timeframes. 10.2.e Please provide timeline information on the planning process, (worst case and best case) the timeline process to redo a detailed plan, any details on permitting processes (including water supply and discharge). Any other permitting or processes we should be aware of. Any taxes on the purchase of land and any reoccurring annual taxes. What would trigger an environmental impact assessment and the process of this.
- For Vitens information on the quality and quantities of water you would look for in an ideal situation. 10.2.e We would look to secure a minimum 10.1.c water supply, which has potential for upgrade. (For the 10.2.g site, I would anticipate that this could be industrial, canal or sea water). Please provide us with the quality of varying water supplies available (including chemical make up if possible). In addition provide costs of works / cost of water per m3 / process timeline and permitting regulations

We also require a form of discharge, this scenario we can give you is 10.1.c that were in the supply (concentration increase due to evaporation of water, i.e. nothing added), options for this discharge will ideally be presented also. (eg sea, canal, sewer), including costs and permitting processes.



- For Tennet information on the requirement of powers (how much at the start, how fast will you ramp up, what is the planned capacity of power you will need/when will you need that). <sup>10.2.e</sup> The scenario we can give you requires a **10.1.c**, a time frame, process outline and cost to provide this connection would be ideal. Also information on attaining a power supply beyond **10.1.c**, including a time frame, process outline and cost
- If already available, can you also let us know what the preferred way of cooling will be. <sup>10.2.e</sup> Our facilities range in design, and as much as possible we look to adapt designs to suit local conditions, we will look at both **10.1.c** and **10.1.c** options. Understanding the height restrictions and the openness in the region to cooling tower plumes.
- And how you plan to deal with back-up power. <sup>10.2.e</sup> Where possible we seek to avoid the use of back-up diesel or gas turbine generators, however we plan for worst case scenario which may include fuel storage.

That will help us to get a better idea of what you are looking for.

The more specific information they have, the better they can prepare and answer your questions.

Looking forward to meet you the 15<sup>th</sup>.

Regards,

<sup>10.2.e</sup>

**Van:** <sup>10.2.e</sup> [@google.com](mailto:<sup>10.2.e</sup>@google.com)]

**Verzonden:** donderdag 25 juni 2015 19:12

**Aan:** <sup>10.2.e</sup>

**CC:** <sup>10.2.e</sup>

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

Hi <sup>10.2.e</sup>

We are now looking at a visit to both the <sup>10.2.g</sup> and Agriport site on the Wednesday 15th July; with the same itinerary, visiting the <sup>10.2.g</sup> site in the morning and Agriport site in the afternoon.

I appreciate the schedule you created previously, however we (as ever) want to make the most of being in the region, so there is a lot to squeeze in. Ideally, can I suggest an initial visit of the site around 11am immediately followed by a combined 2-2.5 hour meeting with all relevant bodies (Tennet, Vitens and Municipality) in one room.

We have yet to make travel arrangements, but we will be flying into Amsterdam around 10am and will be driving.

Many Thanks,

10.2.e

On 24 June 2015 at 17:12, 10.2.e <[10.2.e@rvo.nl](mailto:10.2.e@rvo.nl)> wrote:

Hi 10.2.e

No problem and thanks for letting us know in time.

I have cancelled the meetings for July 2th and informed all parties that we are planning a trip later in July.

Let us know when you have a new visit date, we are looking forward to meet you here and set the meetings at both sites.

Regards,

10.2.e

**Van:** 10.2.e <[10.2.e@google.com](mailto:10.2.e@google.com)>

**Verzonden:** woensdag 24 juni 2015 17:01

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands

Hi 10.2.e

Apologies for not being in touch sooner. Unfortunately we have had some other pressing priorities that have come up, and as a result we won't be able to attend next week. However we will be looking to reschedule both site visits at Agriport and 10.2.g for later in July. I will keep you informed when I know something more concrete.

Thanks,

10.2.e

On 23 June 2015 at 17:53, 10.2.e @rvo.nl> wrote:

10.2.e

Herewith a short suggestion for a schedule, please let me know if this would work for you.

10.30 – 11.30 meeting with municipality

11.30 – 12.15 meeting with Tennet (grid provider)

12.15 – 13.00 meeting with Vitens for discussion on water

13.00 – 13.30/14.00 site visit (+optional visit to the nearby windmill park)

Can you let me know your travel details (mode of transport, when and where do you arrive/depart)?

That helps to make your schedule as effective as possible. As said, we are more than happy to also coordinate timeslots with Agriport and provide the transport.

After your feedback on the travel suggestion and the schedule I will confirm the meetings with the people involved.

Regards,

10.2.e

**Van:** 10.2.e @google.com]

**Verzonden:** vrijdag 19 juni 2015 21:30

**Aan:** 10.2.e

**CC:** 10.2.e

**Onderwerp:** Re: Alternative datacenter locations in the Netherlands



10.2.e

Thank you for all the information so far. We have been digesting it, and think we are in a position to visit both 10.2.g and Agriport sites. We are planning on visiting both of these sites on Thursday 2nd July.

If we could arrange a visit of the 10.2.g site and a meeting with municipality, power and other relevant bodies in morning around 10.30-11am.

As 10.2.e previously mentioned we have a direct contact at Agriport, and we will arrange a separate meeting with them in the afternoon.

Please could you confirm that this date works for you.

Many Thanks,

10.2.e

On 11 June 2015 at 05:19, 10.2.e <[10.2.e@rvo.nl](mailto:10.2.e@rvo.nl)> wrote:

10.2.e

Herewith the information for site 10.2.g .  
Please see below text, unfortunately they have to admit not to have one site of 10.1.c .  
Just be be complete I do sent you the info.

Best regards,

10.2.e

The largest plot available now is 10.1.c at the site. A height of 10.1.c is allowed here.

The land on 10.2.g is property of the adjoining sugar factory of 10 2 g . The site is meant to develop into a AgriFood / Biobased cluster of companies and institutes. Other types of industries are only allowed to settle here if there is strong symbiosis and / or cooperation with the companies on the site and / or 10 2 g / 10 2 g and / or the adjoining large-scale glasshouse area (10 2 g) of vegetable growers.

In this case the symbiosis should be looked for in supplying heat to the planned residual heat system (60-70 degrees C) with the sugar factory and the glass houses. This is complex but the management of 10.2.g proposes to discuss this directly with your potential investor.

There seem to be interesting green energy possibilities in addition to the residual heat system: wind turbines are in place and could possibly be expanded; 10 2 g has a biogas plant in place.

This has a bearing on the cooling water issue as well: there are many possibilities but a connection to the other factories / companies / glass houses will be required. There are no specific requirements for cooling water until a level of 10.1.c

Electricity:

When more than 10.1.c is required, Enexis is no longer the supplier but Tennet takes its place, the national network company. In a growth model it would be possible that Enexis starts with a smaller station that will be replaced once the limit is reached. Enexis supplies at 10.1.c; Tennet potentially at 10.1.c. A connection at that level will have to be built (even though the cables are already there and a 10.1.c station is in place).

Expectations are that your client's timeline can be met.

The only 10.1.c station now is located at the glass houses terrain. The shortest route is 10.1.c. A redundant second route can be developed. If a second station is required, 10.1.c. Plans are in place for a possible new 10.1.c route passing by 10 2 g at 4-5 kms.

Ownership of the land:

The land at the site can be bought, provided that the symbiosis / cooperation requirement can be fulfilled. Companies settling down on 10.2.g will have to join the companies' association of the site and pay the yearly fees.

Summarizing:

We feel that if the potential investor is seriously also considering this location as a possibility, a meeting with management of 10.2.g would be valuable. There may be interesting possibilities for synergy, especially in the field of energy and cooling, but they have to be discussed in more detail with relevant specialists.

This location is probably not the easiest for a data center but could prove to be a surprise if there are possibilities for cooperation and sharing of resources / residual streams.

10.2.e

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[www.nfia.nl](http://www.nfia.nl)<blocked::http://www.nfia.nl/>

Verstuurd vanaf mijn iPad

Op 26 mei 2015 om 13:42 heeft 10.2.e @google.com<mailto:10.2.e @google.com>> het volgende geschreven:

10.2.e

As promised, more detailed feedback. At this point, we'd like to focus our exploration on 5 sites listed below, and please find our questions for each site after

1. Agriport

10.2.g

1. Agriport : we have a direct discussion. No further action needed from NFIA

10.2.g : if you remember i visited the site in 2012. Don't mention that to them though. 10.2.g

. IT seems the new substation "emmeloord zuidervaart" could help. We need to clarify the distance between this substation and the site , and how much work and time it would require to connect the site at 10.1.c . Also, we would need to know what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months

10.2.g

We need more details on power : type of substation to be connected ; distance from site ; estimated timelines to make the connection to the site. Also we need to know more about water : same as above , what type of water (fresh water, industrial water,..) and in what quantity could be available at the site within 12 months . Also we need confirmation freehold is possible, and whether there is any rule for the business park we would have to abide by

10.2.g

Same question as above from 10.2.g on power and water. More information on zoning, land asking price, ..etc would be helpful too

10.2.g

As the 10.1.c substation is on the other side of the street, it would be good to know how much capacity is available there, and if there is any bay in the substation available for a customer . We need more information on available water supply, as well as details on asking price for freehold

I would hope you can get this info for site 2 ( 10.2.g ) within a week, and the sites #3,4,5 within two weeks. Does that sound reasonable ?

LEt me know if any question

10.2.e

On Thu, May 21, 2015 at 6:19 PM, 10.2.e  
@rvo.nl<mailto:10.2.e@rvo.nl>> wrote:

10.2.e

Completely agreement with you that the power Information for most of the sites is scarce (probably because these sites have never before been asked for information regarding data center activities).

Your suggestion to go in depth for a selection of the sites sounds like a plan.

Let me know the questions per site and we will work from there (think it will be easier for sites to put more work into the proposal once they are on a "short" list.

This weekend will be a long weekend due to Whitsun. So response may take slightly longer next week.

Regards,

10.2.e



.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs  
Prinses Beatrixlaan 2 | 2595 AL | Den Haag - NL  
P.O. Box 93144 | 2509 AC | Den Haag – NL  
.....

T: + [redacted] 10.2.e  
M: + [redacted] 10.2.e  
10.2.e [redacted]@nfia.nl<mailto:10.2.e [redacted]@nfia.nl><mailto:10.2.e [redacted]@nfia.nl><mailto:10.2.e [redacted]@nfia.nl>>  
[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>><blocked::<http://www.nfia.nl/>>

Verstuurd vanaf mijn iPad

Op 21 mei 2015 om 17:44 heeft [redacted] 10.2.e [redacted]@google.com<mailto:10.2.e [redacted]@google.com><mailto:10.2.e [redacted]@google.com><mailto:10.2.e [redacted]@google.com>>> het volgende geschreven:

[redacted] 10.2.e

thanks for following up . We are still reviewing  
That said, the amount of info, especially on power, is a bit sparse, so it is not easy to go through it.  
We'll come back to you tomorrow with sites worth asking for more info, especially on the power and we can discuss it more at depth next week

[redacted] 10.2.e

On Mon, May 18, 2015 at 5:47 PM, [redacted] 10.2.e [redacted]@rvo.nl<mailto:10.2.e [redacted]@rvo.nl><mailto:10.2.e [redacted]@rvo.nl><mailto:10.2.e [redacted]@rvo.nl>>> wrote:  
Hi [redacted] 10.2.e

Just checking in to hear if you had time to review the options we have send.  
Do the below description and subsequently the properties we have send match your requirements?

Would be great to get a first short response.  
A next step could be to set up a call again to discuss how to proceed.

Regards,

[redacted] 10.2.e

.....  
Netherlands Foreign Investment Agency  
Ministry of Economic Affairs  
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P.O. Box 93144 | 2509 AC | Den Haag – NL  
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T: + [redacted] 10.2.e  
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[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>>

Van: [redacted] 10.2.e [redacted]@google.com<mailto:10.2.e [redacted]@google.com><mailto:10.2.e [redacted]@google.com><mailto:10.2.e [redacted]@google.com>>>]

Verzonden: maandag 4 mei 2015 9:01

Aan: [REDACTED] 10.2.e

CC: [REDACTED] 10.2.e

Onderwerp: Re: Alternative datacenter locations in the Netherlands

Thanks [REDACTED] 10.2.e

We'll review and come back to you

[REDACTED] 10.2.e

On May 1, 2015 16:43, "[REDACTED] 10.2.e" <[\[REDACTED\]@rvo.nl](mailto:[REDACTED]@rvo.nl)<mailto:[REDACTED]@rvo.nl>> wrote:

Dear [REDACTED] 10.2.e

Based on our call I have made a short summary and requested our different regional partners to come up with potential locations (excluding the Eemshaven and Agriport locations).

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Find attached the first proposals of 5 regions in the Netherlands.

Since this is a very early stage, we have requested initial information. At any time we can look more into depth at one or more preferred sites.

In the course of the next weeks I hope to send you another proposal of the [REDACTED] 10.2.g area (including the [REDACTED] 10.2.g site).

I suggest that after I have sent this proposal, we schedule a call to go through all options and discuss how to proceed (with the locations of your interest).

Have a great weekend ahead.

Best regards,

[REDACTED] 10.2.e

.....  
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Ministry of Economic Affairs  
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.....  
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[www.nfia.nl](http://www.nfia.nl)<<http://www.nfia.nl>><<http://www.nfia.nl>>

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[redacted] 10.2.e

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75009 Paris - France

+ [redacted] 10.2.e

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| Global infrastructure |

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10.2.e

**Van:** 10.2.e  
**Verzonden:** maandag 13 juli 2015 11:14  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** RE: Mystery datacenter - laatste input BOM: RWE / Essent - locaties Amer en Moerdijk  
**Bijlagen:** Datacenter Brabant 12 July 2015 FINAL.PDF

Hi 10.2.e

Dank voor deze info.  
Eerste indruk is zeer goed.

Ik kopieer 10.2.e ook even in, omdat we de meeste datacenterprojecten samen doen.  
En dit lijkt me een zeer geschikte locatie ook voor toekomstige projecten.

Echter een aantal zaken waardoor ik dit nog niet direct door kan zetten naar de huidige klant.

1. Uiteraard is informatie over de grondkosten essentieel. Dus die discussie wachten we graag af.
2. Het zou goed zijn de exacte afmetingen te hebben van de aangeboden plots. (ik kan het ongeveer wel van het kaartje aflezen, maar zou goed zijn de exacte afmetingen te hebben)
3. Case rond de amercentrale is goed uitgewerkt, alleen de informatie rondom de zoning is niet helemaal duidelijk. (10 1 c mag, maar mag een datacenter?).
4. De case van Moerdijk is in de presentatie wat minder goed uitgewerkt, o.a. geen kaartje en minder precieze informatie over beschikbare power (Qua power staat er in Moerdijk ook alleen 700 MWe, maar is mij niet helemaal duidelijk of dit 100% elektriciteit is of ook een deel stoom). Als de kosten in Moerdijk hoger liggen, dan is het misschien beter om voor nu te focussen op de Amercentrale.

Ik ga deze informatie dus nog niet doorzetten naar het huidige project, maar zal er tijdens de komende meeting melding van maken en polsen of ze interesse hebben in een extra locatie in deze fase van het project.  
Zo ja, dan hoop ik dat we snel kunnen doorpakken met bovenstaande info. En anders hebben we meer tijd om voor toekomstige klanten deze casus uit te werken.

Groet,  
10.2.e

---

**Van:** 10.2.e @bom.nl]  
**Verzonden:** zondag 12 juli 2015 23:00  
**Aan:** 10.2.e  
**CC:** 10.2.e  
**Onderwerp:** Mystery datacenter - laatste input BOM: RWE / Essent - locaties Amer en Moerdijk

Beste 10.2.e – leve deadline mgt. :- ) Attached de beloofde informatie over Amercentrale en evt. Moerdijk-centrale!  
Gr. 10.2.e.

10.2.e

### BOM Foreign Investments

M + 10.2.e  
 E 10.2.e @bom.nl  
 I [www.foreigninvestments.eu](http://www.foreigninvestments.eu)

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**Van:** 10.2.e

**Verzonden:** zondag 12 juli 2015 21:40  
**Aan:** 10.2.e  
**Onderwerp:** RE: Uitvraag Datacenter ism NFIA

10.2.e

Bijgaand een presentatie van RWE specifiek over wat wij kunnen bieden aan een datacenter locatie. Ik heb de informatie die je had gevraagd over de Amer en Moerdijk site erin verwerkt; het is wat langer geworden dan de 2 A4-tjes waarom je had gevraagd en deze presentatie geeft een goed beeld van onze mogelijkheden.

10 2 g

Wellicht ten overvloede: we komen graag in gesprek met de betreffende partij. Hou me in ieder geval op de hoogte van de vervolgstappen.

Met vriendelijke groeten,

10.2.e

---

**Van:** 10.2.e @bom.nl]  
**Verzonden:** woensdag 8 juli 2015 17:31  
**Aan:** 10.2.e  
**Onderwerp:** RE: Uitvraag Datacenter ism NFIA

Hoi 10.2.e, sorry voor late reactie – jullie aanbod is mogelijk weldegelijk relevant.

Ik heb jouw eerdere bericht in grote lijnen voorgelegd aan mijn collega bij NFIA om te checken of dit überhaupt nog relevant zou zijn en zijn reactie was als volgt:

10.2.e

Zeker interessant.

Belangrijk is te weten hoeveel stroom er beschikbaar is (meer dan 100 MW, dus dat is mooi). Hoeveel grond met welke vergunningen/zonering en indicatie van grondprijs. En hoe hoog mag er gebouwd worden. Zoals besproken is ook de digitale infrastructuur van belang, maar dat kunnen we proberen via een andere route te verkrijgen.

Uitwisseling van warmte geloof ik zelf niet zo in bij een datacenter, dat wordt nooit heet genoeg.

Als er nog wat beeldmateriaal en/of kaartjes beschikbaar zijn van het plot, dan hebben we een propositie.

Groet,

10.2.e

Samengevat, het is de moeite om nog iets meer informatie te verschaffen, al was het alleen maar een kaartje met plots of tekening of wat foto's en liefst een bandbreedte met wat de vraagprijs van de grond ongeveer zou zijn. Natuurlijk alles niet bindend etc. en nader te bespreken / onderhandelen etc.

Maar goed, het zou goed zijn om in ieder geval de interesse van de Amerikanen te wekken en als zij verder willen in gesprek te raken, denk ik.

10.2.e heeft aangegeven dat hij uiterlijk de 14<sup>e</sup> informatie aanlevert aan deze *confidential client*.



Ben je geïnteresseerd om nog iets van informatie te verschaffen – nogmaals 2 slides of 2 A4 zijn soms krachtiger dan eindeloze verhalen – en heb je iets in het Engels beschikbaar?

Hoor het graag. Dank & groet,

10.2.e

10.2.e

## BOM Foreign Investments

M + 10.2.e

E [10.2.e@bom.nl](mailto:10.2.e@bom.nl)

I [www.foreigninvestments.eu](http://www.foreigninvestments.eu)

---

**Van:** 10.2.e [@essent.nl](mailto:10.2.e@essent.nl)

**Verzonden:** dinsdag 30 juni 2015 16:44

**Aan:** 10.2.e

**Onderwerp:** RE: Uitvraag Datacenter ism NFIA

Beste 10.2.e

Op basis van de gegevens die je ons hebt gegeven, het volgende:

- 10 1 c
- De gevraagde ruimte is op de Amer, afhankelijk van de vergunbare mogelijkheden, beschikbaar; bij onze Moerdijk locatie wordt het krap maar in de buurt van onze centrale is op het bedrijventerrein Moerdijk nog voldoende ruimte beschikbaar (daar ben jij waarschijnlijk beter van op de hoogte dan ik).
- Afstand tot de ICT-backbone hebben we niet in detail bekeken maar Moerdijk ligt dichtbij 10 2 g dus zal vergelijkbare connectiviteit bieden; Amer is niet veel slechter.
- De mogelijkheden voor benutting van de warmte die wordt gegenereerd in het datacenter zijn sterk afhankelijk van het gekozen type koeling (lucht of water) en het temperatuurniveau. Hoe hoger het temperatuurniveau, hoe meer keuze er is voor restwarmte benutting (hier hebben we met de Warmtevisie van EZ de wind in de rug).

De meest interessante invalshoek lijkt me vooralsnog de (zekerheid van de) E-levering; met als bonus de mogelijkheden die ik hierboven hebt genoemd. Voor een meer definitieve reactie moeten er dus nog wat vragen worden beantwoord:

- E behoefte + gewenste redundantie
- Onderzoeken of de gewenste ruimte is in te passen op één van onze terreinen
- Type koeling / temperatuurniveau

Onze ervaring is dat beantwoording van bovenstaande vragen vaak nieuwe (achterliggende) vragen & antwoorden oplevert. In een gesprek is er gelegenheid voor deze wisselwerking en dat leidt wederzijds onveranderlijk tot waardevolle inzichten. Met klanten van deze omvang gaan wij voor een maatwerk oplossing en een dergelijk gesprek is een eerste opstap daarvoor.

Laten we nog even contact hebben om de eventuele vervolgstap te bespreken.

Met vriendelijke groeten.

10.2.e

RWE Generation Business Development NL | Amerweg 1 | 4931 NC Geertruidenberg | Nederland |  
Postbus 158 | 4930 AD Geertruidenberg | Nederland

M + 10.2.e

E 10.2.e @essent.nl | [www.rwe.com](http://www.rwe.com)

---

**Van:** 10.2.e @bom.nl]

**Verzonden:** donderdag 25 juni 2015 12:47

**Aan:** 10.2.e

**Onderwerp:** Uitvraag Datacenter ism NFIA

Hoi 10.2.e

We zijn benaderd door NFIA met een vooralsnog voor ons 'confidential client' (dus wij weten nog niet wie het is; NFIA volgens ons wel) die een data center wil bouwen in Nederland en komt met het volgende lijstje aan specificaties:

- 15-20 hectares
- Availability of 100 MW (readily available or can be connected within 12 months from decision making)
- Zoning should allow for light industrial use (with the option for a datacenter).
- Height restrictions have to allow at least to build up till 20 meters, but preferably even 30 meters or higher.
- Availability of water is a big advantage (Design will be adjusted accordingly, so no specific volumes or quality mentioned yet)
- Renewable power nearby is a plus
- Square or rectangle site preferred
- Key is a short timeline after decision making (however uncertain when decision will be made)

Cruciaal voor een datacenter is daarnaast natuurlijk de afstand en connectiemogelijkheden tot de Nederlands ICT-backbone - the grid. Die moet goed (te maken) zijn anders heeft een dergelijk grootschalig datacenter geen zin.

In feite komt het er op neer dat ze willen weten waar ze binnen een maand of 12 serieus, zonder al teveel complicerende factoren (vergunningen etc.) aan de slag kunnen.

Vervolgens hebben wij 8 locaties voorgesteld waarvan 10 2 g (Dinteloord) er 1 was en is het bedrijf in kwestie alleen op 10 2 g teruggekomen. Gezien de doelstelling met dat 10 2 g denk ik niet dat hier veel verder door de Amerikanen naar gekeken gaat worden.

Ze hadden voor deze 10 2 g -locatie overigens de volgende vervolgvragen

- We need more details on power: type of substation to be connected; distance from site; estimated timelines to make the connection to the site
- What type of water (fresh water, industrial water,...) and in what quantity could be available at the site within 12 months
- Also we need confirmation if freehold is possible, and whether there is any rule for the business park we would have to abide by

De (vrije) vertaling van het NFIA hiervan was als volgt:

'Kortom, ze willen weten waar de dichtstbijzijnde substations zijn (altijd goed om meerdere te kunnen noemen) en wat de afstanden zijn tot deze substations (goed om ook voltage van de substations te noemen en indien beschikbaar nog de vrije ruimte op de substations). En de verwachte timeline voor het aanleggen van een aansluiting op de substations.

Ook willen ze weten hoeveel water (vers en industrieel) beschikbaar is (te maken binnen 12 maanden).

En ze willen weten of het mogelijk is om te kopen danwel leasen en of er specifieke regels van het industriepark zelf zijn.'

Mocht je na het lezen van dit alles nog steeds het gevoel hebben dat hier kansen voor jullie liggen (vanuit mijn perspectief – liefst (ook) in Brabant), dan ontvang ik graag een korte indicatie welke deze mogelijkheden dan zijn. Zoals Amer-centrale.

Dan geef ik dat door aan NFIA.

Bij voorbaat dank & groet,

10.2.e

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